

5.1.2 Capacity building and skills enhancement initiatives taken by the institution include the following ,

1. Soft skills,
2. Language and communication skills,
3. Life skills (Yoga, physical fitness, health and hygiene),

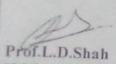
Soft skills

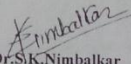
AMRUTVAHINI INSTITUTE OF MANAGEMENT AND BUSINESS ADMINISTRATION, SANGAMNER
TIME TABLE

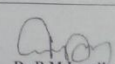
MBA-II, SEM-III- Financial Management (A.Y.2018-19) w.e.f-16/07/2018

TIME/DAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
09.30am-10.30am	301 (RBS)	301 (RBS)	301 (RBS)	303 (NSJ)	303 (NSJ)	303 (NSJ)
10.30am -11.30am	302 (RBG)	302 (RBG)	302 (RBG)	312 (SGG)	313 (LDS)	305 (NMN)
11.30am-12.30pm	306 (LDS)	306 (LDS)	306 (LDS)	305 (NMN)	305 (NMN)	313 (LDS)
12.30pm-1.30pm	R E		C E		S S	
01.30pm-02.30pm	Activity APTL (RBS)	Activity GD (NMN)	Activity MI (NSB)	309 (NMN)	304 SIP	312 (SGG)
02.30pm-03.15pm	307 (SGG)	307 (SGG)	304 SIP	Mentorship	AMRUT TROPHY	
03.15 pm-04.00pm	304 SIP	304 SIP	309 NMN	Sports and Cultural		
04.00 pm-4.30pm	Computer/ Library	Computer/ Library	Computer/ Library	Computer/ Library		
Sub Code	Subject	Faculty		Activity	Faculty	
301	SM	Prof.R.B.Satpute		APT1	Prof.R.B.Satpute	
302	EPM	Prof.R.B.Gawali		GD	Prof.N.M.Nair	
303	S & NVM	Prof.N.S.Jondhale		MI	Prof.N.S.Bhand	
304	SIP	Respective Guides		Sport and Cultural	Prof.N.S.Jondhale	
305	DT	Prof.N.M.Nair				
306	FSIM & S	Prof.L.D.Shah				
307	SCM	Prof.S.G.Gunjhal				
309	CF	Prof.N.M.Nair				
312	RFI	Prof.S.G.Gunjhal				
313	BO I	Prof.L.D.Shah				

Note: On Saturday the institute timing is 08.30 A.M. Hence recess time will be 10.30 am to 11.00 am.


 Prof.L.D.Shah
 HOD, (FM)


 Dr.S.K.Nimbalkar
 Academic -Coordinator


 Dr.B.M.Londhe
 Director

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Above Time table highlights soft skill activity like APTL ,GD, MI, AMRUT TROPHY.

REMEDEAL COACHING

22-09-2018

NOTICE

Remedial coaching will be starting from Thursday, 27th Sept, 2018 for the students having backlog in last semester. Interested student should go towards their respective subject faculties.



Dr.S.K.Nimbalkar
Achedamic coordinator



Dr.B.M.Londhe
Director.

BRIDGE COURSES

Day 3: October 13, 2018

The final day of the program focused on personal and professional development, imparting holistic guidance to the participants. Highlights included:

Yogita Jagdhane, Life Coach and Consultant: Ms. Jagdhane's session encouraged self-awareness, resilience, and effective communication, aligning attendees with the psychological and emotional aspects of entrepreneurship.

The 3-day Entrepreneurship Development Program concluded on a high note, leaving participants enriched with practical knowledge, strategic insights, and a renewed sense of purpose. Around 136 MBA students and 11 Faculty benefited from the program. The event not only equipped them with the tools to navigate the entrepreneurial landscape but also facilitated networking opportunities that hold the potential for future collaborations and partnerships.

All the beneficiaries got a great learning experience with a good value addition in their existing knowledge.

Amrutvahini Institute of Management and Business Administration remains committed to nurturing the spirit of entrepreneurship and innovation, paving the way for a new generation of visionary leaders.


Dr. R.B. Gawali
Coordinator-Learning & Development





Amrutvahini Sheti & Shikshan Vikas Sanstha's
**Amrutvahini Institute of Management &
Business Administration, Sangamner**

(Permanently Affiliated to Savitribal Phule Pune University and Approved by AICTE New Delhi)

DTE CODE - 5324

NAAC Accredited

ISO 9001 : 2015 Certified Institute

SPPU CODE - 0581

Ref. AIMBA / TP

Date : 13/10/2018

Report on 3-Day Entrepreneurship Development Workshop

Topic: 3 Days Entrepreneurship Development Program

Dates: October 11-13, 2018

Resource Persons: Mr. Sunil Chandak (Founder & MD, Udyogwardhini), Ms. Yogita Jadhane (Motivational Speaker), Harsha Deodhar (Entrepreneur), Sourabh Kerhalkar (Corporate Trainer & MSME Consultant)

Target Audience: MBA Students, Faculty & Staff

Venue: Seminar Hall

3-day intensive workshop on "**Entrepreneurship Development.**" Guided by a diverse panel of experts – Mr. Sunil Chandak, Ms. Yogita Jadhane, Harsha Deodhar, and Sourabh Kerhalkar – participants embarked on a journey of igniting their entrepreneurial spirit and equipping themselves with the tools for success.

Day 1 laid the foundation, with Mr. Chandak demystifying the concept of entrepreneurship, exploring its various forms, and highlighting the essential characteristics of successful entrepreneurs. Ms. Jadhane's inspirational talk on overcoming challenges and embracing failure injected a dose of motivational fuel, propelling participants to confront their doubts and nurture their dreams.

Day 2 and Day 3 :Harsha Deodhar, a seasoned entrepreneur, shared her personal journey, offering practical insights on identifying business opportunities, conducting market research, and crafting a winning business plan. Sourabh Kerhalkar, an expert in MSME development, dived deep into financial management, legal aspects of business establishment, and strategies for securing funding. Interactive sessions and group exercises gave participants the opportunity to test their ideas, receive feedback, and refine their business blueprints.

Participants had the opportunity to pitch their business ideas to a panel of experts, receiving valuable feedback and guidance on how to turn their plans into reality.

The workshop concluded with a roadmap for continuous learning and networking, empowering participants to connect with mentors, resources, and potential collaborators.

The impact of the workshop was evident in the energized faces and brimming notebooks of participants. They left equipped with knowledge, tools, and a renewed sense of confidence to embark on their entrepreneurial journeys.



Amrutnagar, Post : Sangamner (S.K.) - 422608, Tal.: Sangamner, Dist.: Ahmednagar, (M.S.)

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• Fax : (02425) 259015

• E-mail : directoraimba@yahoo.in

• website : www.amrutimba.org



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SPPU CODE - 0581

Ref. AIMBA / 77

Date : 13/10/2018

Conclusion: 3-Day Entrepreneurship Development Workshop proved to be a transformative experience for participants. The diverse perspectives, practical tools, and motivational environment empowered them to unlock their entrepreneurial potential, navigate the challenges of starting a business, and become the architects of their own success. This impact is sure to leave a lasting legacy, fostering a generation of innovative and empowered entrepreneurs who will contribute to the economic growth and prosperity of the region.

Dr. R.B. Gawali
Coordinator-Learning & Development



Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

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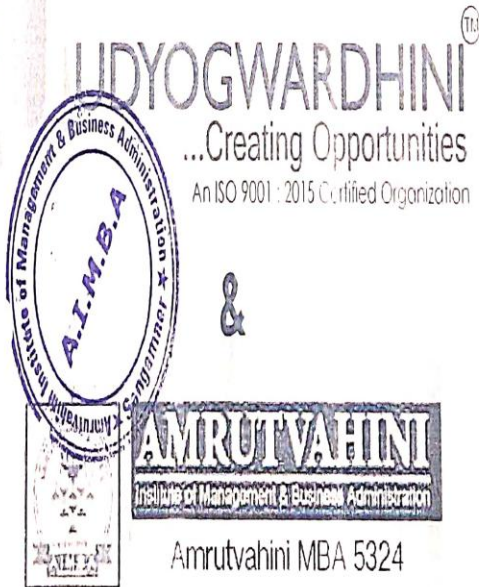
• E-mail : directoraimba@yahoo.in

• website : www.amrutimba.org

3
DAYS

ENTREPRENEURSHIP DEVELOPMENT PROGRAMME

Organize By



Amrutvahini Institute of Management and Business Administration,
Sangamner

3
DAYS

ENTREPRENEURSHIP DEVELOPMENT PROGRAMME

Organize By



&



Amrutvahini Institute of Management and Business Administration,
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Certificate


Awarded to

Mr. / Mrs. Dr. N.S. Bhand



in appreciation of active participation & contribution to shared learning and
growth to course in

Entrepreneurship Awareness Camp (Under DST NIMAT PROJECT)


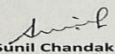
Duration : ..11.Oct.....-13.Oct..... 20 18 at **Amrutvahini Inst. of MBA, Sangamner**

Association with

Amrutvahini Institute of
Management and Business Administration,
Sangamner

Under the Guidance of


EDII, Ahmedabad

Dr. B. M. Lardhe
Director,
Amrutvahini Institute of Management and
Business Administration,
Sangamner

Sponsored by


Department of Science & Technology,
New Delhi

Sunil Chandak
Director, Udyogwardhini

Date: 13th October 2018
Place: Sangamner

Organised by


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...Creating Opportunities
SHIKSHAN SANSTHA
3rd Floor, Nirman Inspire,
Kanherewadi, Opp Old CBS,
Nashik. Ph.: 0253 - 2597449.
www.udyogwardhini.com,
www.udyogconnect.com



Certificate


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Duration : ..11.Oct.....-13.Oct..... 20 18 at **Amrutvahini Inst. of MBA, Sangamner**

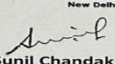
Association with

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Under the Guidance of


EDII, Ahmedabad

Dr. B. M. Lardhe
Director,
Amrutvahini Institute of Management and
Business Administration,
Sangamner

Sponsored by


Department of Science & Technology,
New Delhi

Sunil Chandak
Director, Udyogwardhini

Date: 13th October 2018
Place: Sangamner

Organised by


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3rd Floor, Nirman Inspire,
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www.udyogconnect.com





17th May 2023

NOTICE

All the MBA 1st year students hereby informed that the institute has organized "Two Days Entrepreneurship Development Program" on 18th & 19th May 2023. The details of the program are as given below:

Two Days Entrepreneurship Development Program

by

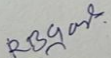
**Udyogwardhini Education (P) Ltd
Nashik**

Day & Date: Thursday & Friday, 18th-19th May 2023

Timing: 9.30 am to 3.30 pm

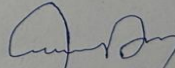
Venue: Seminar Hall

Institute dress code is must. Kindly note.


Dr. R.B. Gawali

Coordinator-Learning & Development



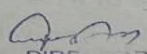

Dr. B.M. Londhe
Director



**Amrutvahini Institute of MBA, Sangamner
EAC Workshop Schedule**

Date	Topic	Speaker Name	Timing
Day 1 - 18th May 2023	<ul style="list-style-type: none">Developing Entrepreneurial competencies & Entrepreneurial MindsetEssential steps to consider before starting StartupLegal formalities & various Govt. Schemes for Startups	Mr. Sunil Chandak	9:30 am to 12:30 pm 3 Hours
	<ul style="list-style-type: none">Business opportunity Identification & converting it into Business modelBusiness plan Preparation	Mr. Sunil Chandak	1:30 pm - 2:30 pm 1 Hour
Day 2 - 19th May 2023	<ul style="list-style-type: none">Unlocking the Power of Digital Marketing for Business & opportunities for Students	Mr. Mukund Patwardhan	9:30 am - 11:30 am 2 Hours
	<ul style="list-style-type: none">Journey of Entrepreneur	Mr. Deepak Maniyar	11:30 am - 12:30 am 1 Hour
	<ul style="list-style-type: none">Goal Setting Workshop	Mr. Yogesh Baheti	1:30 pm - 3:30 pm 2 hours




DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner



Mr. Mukun Patwardhan
CEO & Founder, Socialum Digital Media

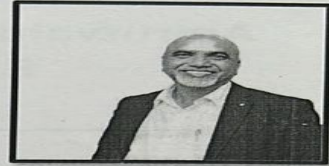
Mr. Mukund Patwardhan is a tech-savvy Entrepreneur with a Passion for Learning. Mukund's love for technology began unexpectedly when he first discovered the internet in 2004. Since then, he has been continuously motivated to expand his skill-set in technology, digital marketing, and entrepreneurship. Mukund firmly believes that learning never stops when it comes to pursuing one's passion. Driven by his deep passion for technology, Mukund has become a Serial Entrepreneur, YouTuber, Digital Marketer, and Concept Developer. He specializes in developing marketing system-based concepts that leverage technology to create real-world impact. Mukund is committed to helping individuals and businesses establish a strong online presence by utilizing his skills in digital marketing, technology, and concept design. He is truly passionate about designing business concepts that drive results.



Mr. Deepak Maniyar
Founder, Deepak Industries

Profile of Mentors

Mr. Sunil Chandak



- Post Graduate in Management, Mr. Sunil Chandak is accredited trainer of Entrepreneurship Development Institute of India, Ahmedabad (EDII) (An Apex body for Entrepreneurship Development in India)
- Passionate, Dedicated & Determined "Entrepreneur" & "Entrepreneurs Trainer".
- Total 37 years unmatched experience in Promoting & Developing Entrepreneurs particularly in the state of Maharashtra since 1985.
- Worked with Govt. organizations for 10 years to promote Entrepreneurship & Self – employment (1989-1995) named Maharashtra Industrial Technical Consultancy Organisation Ltd. (MITCON Ltd) (1985 -1995) & Maharashtra Centre for Entrepreneurship Development (MCED)
- In 1995, to continue the passion of Promoting Entrepreneurship, started "Udyogwardhini" (Entrepreneurship and Skill Development Organization)
- Trained & developed more than **65,000+** budding Entrepreneurs till Dec 2021, which is a highest number trained entrepreneur by individual trainer in India with a **success rate of 81%**

He has been felicitated with many National & State level Government and Corporate Organisations and many prestigious educational & social institutions

Deepak Maniyar Sir started own unit DEEPAK INDUSTRIES started in 1989 of Manufacturing Industrial Speciality Chemicals in Aerosol spray. Like Mould Release Agent, Protektor (Conformal Coating), Mould saver, Air Freshners, Perfumes, MAMA, MICRON Surface Disinfectants,

- All products are own developed, highly specific tailor made products.
- Customers spread all over India .Nepal
- Production was 6000 pcs per year in 1990
- Now production is 400000 pcs per year in 2023

Previously Worked at :

Purchase Officer in Century Enka Ltd., Pune. 1987

Production Officer in Boots Co. (I) Ltd., A'nagar. 1988

Factory Manager in Aerosol Services (I) Ltd., Mumbai. 1989

Best Experience at Maniyar Plastic Industries (Rope unit as Salesman)



Mr. Yogesh Baheti
Career & Parenting Coach

Education -

Bachelor's degree in Pharmacy

Certifications -

The Professional Agency Builder Degree from KBI (USA.)
Certified Career Analyst
International Career Coach by CDA (USA)
Learning Specialist by Energeia SOI-USA.
Dermatoglyphic Analyst & Consultant

Professional Exp. 24 Years+
Worked with Multinational Companies - 12 Years+
Founder -Destiny Planners - 12 years+
Complete Career Solutions



Amrutvahini Institute of Management and Business Administration
Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner
Dist: Ahmednagar, State: Maharashtra .PIN: 422608

Topic:..... EDP Training.....
Resource Person:..... Smiti Chandra.....
Designation:..... Founder, Udyogwardhin.....
Name of Organization:..... Udyogwardhin.....
Day & Date: 18-19-22..... Timing: 9:30 am to 3:30 pm
Venue:..... Seminar Hall.....

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1	Khairnar Nikita Bharat	
2	Aher Bhagyashree Vijaykumar	
3	Karpe Gunjan Dnyaneshwar	
4	Deshmukhi Priti Rajendra	
5	Walave Smita Santosh	
6	Shukla Kanhan Umesh	
7	Nisul Bhakti Dilip	
8	Maid Poonam Sharad	
9	Vidhate Trupti Ashok	
10	Kottkar Divya Ravindra	
11	Kangane Manisha Ashok	
12	Bhagwat Sakshi Balasaheb	
13	Shinde Vaishnavi Ramesh	
14	Raktate Komal Babasaheb	
15	Godhe Ashwini Kishor	
16	Salbande Prachi Shivaji	
17	Varpe Pradnya Babaji	

Signature
Coordinator-Learning & Development



Signature
DIRECTOR

Amrutvahini Institute of Management & Business Administration, Sangamner



Amrutvahini Institute of Management and Business Administration

Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner

Dist: Ahmednagar, State: Maharashtra .PIN: 422608

Topic:..... EDP Training Program.....
Resource Person:..... Sunil Chaudate.....
Designation:..... Founder, Udyogwardhini.....
Name of Organization:..... Udyogwardhini.....
Day & Date:..... 18-19-22..... Timing:..... 9.15 to 3.30 p.m.
Venue:..... Seminar Hall.....

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1	Pokale Siddhant Anuman	Siddhant
2	Tamboli Adnan Pirmohammad	Adnan
3	Gadach Abhijit Arun	Abhijit
4	Lahamage Kamlesh Chandrabhan	Kamlesh
5	Gosavi Sudhanshu Samir	Sudhanshu
6	Bhosale Abhishek Babasaheb	A.B. Bhosale
7	Gunjal Aniket Bhaskar	Aniket
8	Kadam Shubham Sehil	Shubham
9	Pawar Amit Vikas	Amit
10	Gathe Vaibhav Suresh	Vaibhav
11	Matsyagar Prashant Mukaram	Prashant
12	Bhede Mayur Ashok	Mayur
13	Jadhav Rushikesh Subhash	Rushikesh
14	Gosavi Rushikesh Sakheram	Rushikesh
15	Watave Rushikesh Bajirao	Rushikesh
16	Kute Tejas Chhaburao	Tejas
17	Salunke Prajwal Deepak	Prajwal

Coordinator-Learning & Development



Signature
Director

Amrutvahini Institute of Management
& Business Administration, Sangamner



Amrutvahini Institute of Management and Business Administration,

Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner

Dist: Ahmednagar, State: Maharashtra .PIN: 422608

Topic:..... I.D.P. Training
Resource Person:..... Sunil Chaudhary
Designation:..... Founder
Name of Organization:..... Udyog Mahadhi
Day & Date: 18-19 May 2022 Timing: 9.30 am to 3.30 pm
Venue:..... Seminar Hall

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1	Shaikh Mujib Tarmohammad	
2	Dawkar Tanmay Nitin	
3	Udahan Swapnil Basavaraj	
4	Garadkar Prannesh Mukund	
5	Gulve Shubham Satish	
6	Godase Kunal Kulkarni	
7	Shinde Bhushan Nivrutti	
8	Trivedi Suresh Jitendra	
9	Shermale Ashay Jagannath	
10	Vithas Akash Talindas	
11	Gawande Ruchik Anil	
12	Nanpaw Balasaheb Popat	
13	Borbane Atul Shrikant	
14	Kadam Gokul Shantaram	
15	Padelkar Suresh Rohidas	
16	Chavhan Shubham Kishor	
17	Pathan Imranchan Rashid Khan	

Coordinator-Learning & Development



Signature
Director
DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner

Yoga day



Amrutvahini Sheti & Shikshan Vikas Sanstha's
**Amrutvahini Institute of Management &
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Ref. AIMBA / 64

Date : 21/06/2019

A Report on

Celebration of International Yoga Day 21 Jun 2019

Amrutvahini Institute of Management & Business Administration



Amrutvahini MBA Celebrates international yoga day every year regularly. This year also our all faculty teaching, non teaching staff, students participated in celebration of International Yoga day. A very pleasant environment created in our institute today due to Yoga. Hon. Mr. Hemant Pabalkar is giving training of Yoga during the Yoga session.

Prof. N. S. Jondhale

SDO

Dr. B.M. Landhe

Director

Amrutnagar, Post : Sangamner (S.K.) - 422 608, Tal. Sangamner, Dist. Ahmednagar (M.S.)

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• Website : www.amrutimba.org

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Ref. AIMBA / 85

Date : 21/06/2021

A Report on Celebration of International Yoga Day 2021 In

Amrutvahini Institute of Management and Business Administration, Sangamner



Every year Amrutvahini MBA celebrates International Yoga day in our campus. This year also all teaching and non teaching staff participated in yoga Activity. This year students join online zoom meeting and participated in celebration of yoga Activity. Honorable Mr. Hemant Babalkar is giving yoga training to all Participant.

Prof. N.S. Jondhale

SDO

Dr. B.M. Londhe

Director

Amrutnagar, Post : Sangamner (S.K.) - 422608, Tal.: Sangamner, Dist.: Ahmednagar. (M.S.)

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Date : 21/6/2022

A Report on

Celebration of International Yoga Day 2022



Amrutvahini MBA celebrates International Yoga day On 21 June 2022. Teaching and non teaching staff with Students participated in yoga Activity . Honourable Guest Mr. Hemant Pabalkar Yoga Trainer was given training to all Participant during the Programme. Mr. Heamant Pabalkar given valuable tips related to Yoga. It will definitely improve all participant Health. In this programme total 26 participants including Teaching , non teaching staff and students present .

Dr. N.S. Jondhale

SDO

Dr. B.M. Londhe

Director

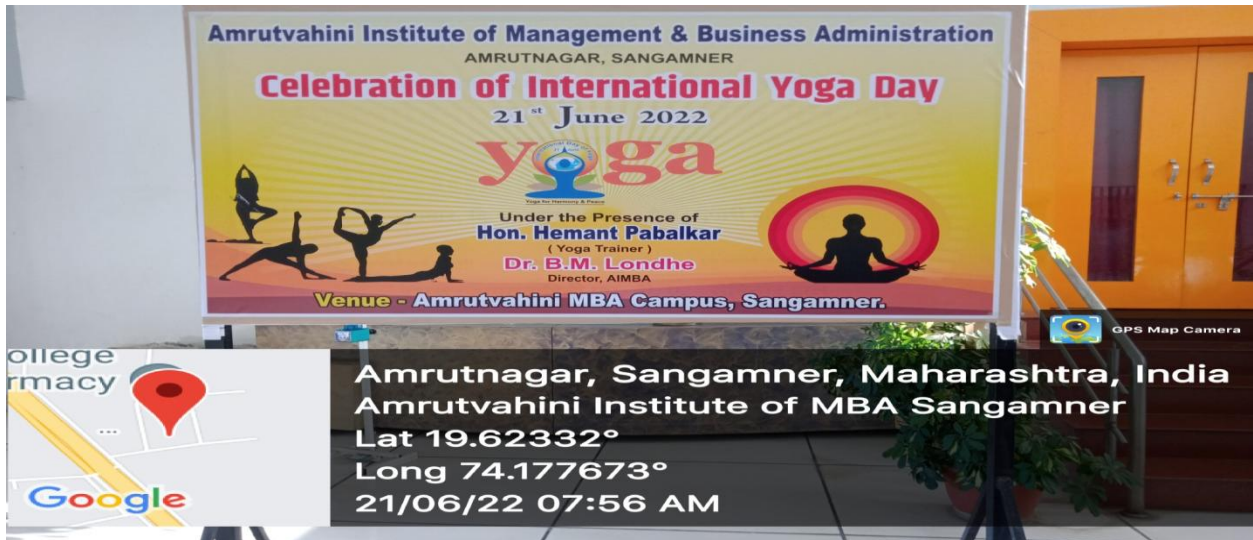
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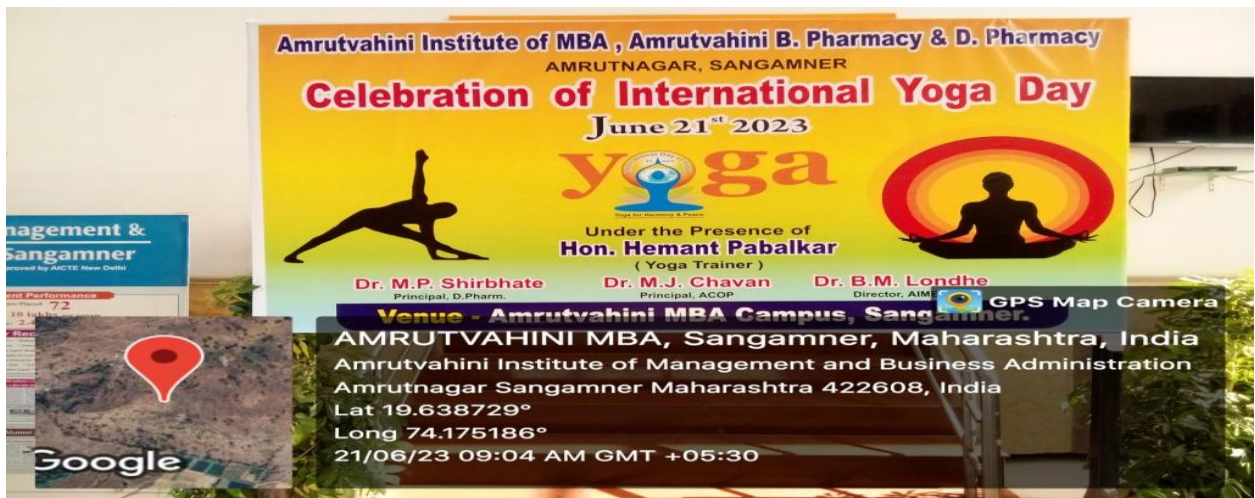
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• Fax : (02425) 259015

• E-mail : directoraimba@yahoo.in

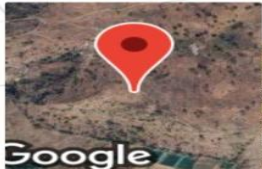
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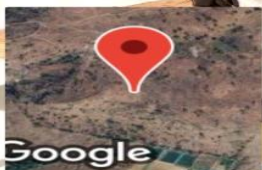




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Yoga Day Amrutvahini Institute of Management and Business Administration Amrutnagar Sangamner Maharashtra 422608, India
Lat 19.638729°
Long 74.175186°
21/06/23 10:09 AM GMT +05:30



AMRUTVAHINI MBA, Sangamner, Maharashtra, India
Amrutvahini Institute of Management and Business Administration Amrutnagar Sangamner Maharashtra 422608, India
Lat 19.638729°
Long 74.175186°
21/06/23 09:17 AM GMT +05:30



AMRUTVAHINI MBA, Sangamner, Maharashtra, India
Amrutvahini Institute of Management and Business Administration Amrutnagar Sangamner Maharashtra 422608, India
Lat 19.638729°
Long 74.175186°
21/06/23 09:18 AM GMT +05:30

Nuro Linguistic Programming



Amrutvahini Sheti & Shikshan Vikas Sanstha's
**Amrutvahini Institute of Management &
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SPPU CODE - 0581

Ref. AIMBA / 77

Date : 4 / 9 / 20 19

Unveiling Your Inner Power: An NLP Workshop

Topic: Neuro Linguistic Programming

Speaker: Vilas Dighe, Founder of Train the Brain Academy & Life Coach

Date: August 4th, 2019

Venue: AIMBA Seminar Hall

Target Audience: MBA Students, Faculty, and Staff

Brief overview of the workshop taken by Mr. Vilas Dighe can be summarized as mentioned below:

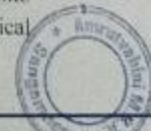
The Power Within: This report captures the essence of Mr. Dighe's NLP workshop, where participants embarked on a journey of self-discovery and skill development. Through interactive exercises and engaging explanations, they unlocked the powerful tools of Neuro-Linguistic Programming to enhance their communication, motivation, and personal growth.

Decoding the Mind: The workshop unveiled the fascinating connection between our thoughts, emotions, and language. Participants delved into the core concepts of NLP, understanding how internal representations and neurological levels shape our experiences. This newfound awareness empowered them to identify their own motivations and influence others with greater impact.

Building Bridges of Rapport: Mastering the art of communication became a tangible experience through NLP techniques like mirroring, pacing, and leading. Participants practiced building rapport with each other, fostering trust and understanding in their interactions. By aligning with others' internal states, they discovered the magic of forging deeper connections.

Anchoring Success: Mr. Dighe introduced the potent technique of anchoring, showing how to harness positive sensory cues to evoke desired states like confidence or calmness. Participants learned to leverage submodalities (internal sensory representations) to enhance their experiences and overcome limiting beliefs. This newfound power over their internal states paved the way for greater resilience and motivation.

Charting the Course: Setting and achieving goals took on a new dimension with NLP goal-setting frameworks and visualization techniques. Participants transformed their aspirations into SMART goals, aligning their internal states with clear pathways to success. This practical approach empowered them to take inspired action and witness their dreams come to life.



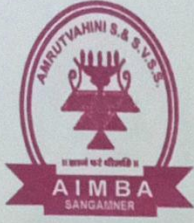
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Date : 4 / 8 / 20 19

Transformational Echoes: The workshop reverberated with positive feedback. Participants expressed enhanced awareness of their communication patterns, improved ability to connect with others, and renewed motivation to navigate their personal and professional worlds with greater effectiveness.

In conclusion, the "Unveiling Your Inner Power" NLP workshop proved to be a transformative experience for participants. By equipping them with practical tools and insights, Mr. Dighe ignited a journey of self-discovery and empowered them to unlock their full potential, leaving a lasting impact on their lives.

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Coordinator-Learning & Development



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Soft skill and Personality Development



Amrutvahini Sheti & Shikshan Vikas Sanstha's
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Date : 19 / 09 / 2019

Report on Soft Skills and Personality Training

Topic: Soft Skills and Personality Development

Trainer: Pankaj Mittal, CEO & Founder, Angrezi Club and Referral Interview

Date: September 19, 2019

Type: Training

Target Audience: MBA Students, Faculty & Staff

Mr. Pankaj Mittal, a renowned communication guru and entrepreneur, took the stage for a training session titled "Soft Skills and Personality Development." Eager to enhance their communication skills, build their confidence, and cultivate a winning personality, students, faculty, and staff gathered, ready to embark on a journey of personal and professional growth.

Mr. Mittal challenged the traditional notion of soft skills by highlighting their transformative power in building genuine connections and achieving success. He emphasized the importance of active listening, empathy, and emotional intelligence as crucial tools for establishing trust and collaboration, both in personal and professional settings. Participants explored various communication styles, learned to identify unspoken cues, and practiced developing rapport with individuals from diverse backgrounds.

Mr. Mittal discussed assertive communication techniques, emphasizing clarity, conciseness, and delivery with confidence. He provided practical tips on handling difficult conversations, overcoming communication anxiety, and presenting ideas with impactful persuasion. Participants practiced framing requests confidently, expressing constructive criticism productively, and delivering impactful presentations, honing their ability to communicate with clarity and authority.

Recognizing the crucial role of personal branding in today's world, Mr. Mittal focused on enhancing participants' overall professional presence. He discussed body language, dress code, and etiquette as critical elements in creating a positive first impression and making a lasting impact. Participants learned to project confidence through their posture, dress for success in various professional settings, and navigate social situations with grace and poise.

Participants commended Mr. Mittal's engaging delivery, practical exercises, and relatable examples. **Some key takeaways resonated amongst the group:**

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Date : 19/09/2019

"The focus on building genuine connections and emotional intelligence was refreshing and insightful."

"Mr. Mittal's communication tips were actionable and immediately applicable in everyday situations."

"Learning about personal branding has helped me project a more confident and professional image."

Mr. Mittal's soft skills and personality development training proved to be an invaluable experience for the AIMBA community. His engaging approach, practical tools, and emphasis on continuous learning empowered students, faculty, and staff to become more effective communicators, build stronger relationships, and cultivate an impressive professional presence.

The session concluded with Mr. Mittal emphasizing the importance of continuous learning and self-improvement. He encouraged participants to actively seek feedback, engage in self-reflection, and embrace lifelong learning as essential tools for ongoing development. He provided resources and recommended techniques for practicing and refining their newly acquired skills.

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Inspiring MBA Students



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Ref. AIMBA /

Date : 20/09/2019

Report on Inspiring MBA students to deliver on their potential

Topic: Inspiring MBA students to deliver on their potential

Date: September 20, 2019

Expert Speaker: Mr. Sachhidanand Kulkarni, Founder & Evangelist, SRK Consulting

Type: Expert Session

Target Audience: MBA Students, Faculty & Staff

Mr. Kulkarni, a renowned motivational speaker and business leader, took the stage for an expert session titled "INSPIRING MBA Students to Deliver on their Potential." Eager to unleash their full potential and chart remarkable careers, students, faculty, and staff gathered, ready to be ignited by Mr. Kulkarni's insights and encouragement.

Mr. Kulkarni challenged the notion that success solely resides in academic achievements. He emphasized self-discovery, identifying core values, and crafting a personal brand that transcends grades and resumes. Participants embarked on a self-exploration journey, uncovering their strengths, passions, and unique contributions they could bring to the world.

While talking about the driving force beyond mere career goals, Mr. Kulkarni discussed the importance of identifying a life purpose, a cause that sets the soul ablaze and fuels unwavering determination. He encouraged participants to connect their individual aspirations with a larger societal impact, finding meaning and motivation in their chosen paths.

Recognizing the gaps between potential and achievement, Mr. Kulkarni provided actionable strategies for bridging the divide. He discussed the power of setting clear goals, managing time effectively, and developing a growth mindset that embraces challenges and continuous learning. Participants learned practical tools and techniques to translate their potential into concrete action and progress towards their goals.

Mr. Kulkarni acknowledged the inevitable setbacks and challenges, emphasizing the importance of resilience and grit. He shared inspiring stories of overcoming adversity and highlighted the role of perseverance, adaptability, and positive self-talk in bouncing back stronger from difficult situations.

The session concluded with Mr. Kulkarni leaving a powerful call to action. He urged participants to believe in themselves, embrace their unique talents, and relentlessly pursue their dreams. He emphasized the importance of building supportive networks, collaborating with others, and contributing positively to the world around them.

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LEAN SIX SIGMA



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Ref. AIMBA/ TV.

Date: 21/9/2019

Report : Lean Six Sigma Workshop

Topic: Lean Six Sigma

Speaker: Mr. Amol Kokane, Assistant Manager, Tata Consultancy Services

Date: September 21, 2019

Venue : AIMBA Seminar Hall

Mr. Kokane's "Lean Six Sigma Workshop" was all about practical tools and real-world results. Participants, from eager MBAs to curious staff, delved into the world of process improvement, learning how to optimize their time, energy, and resources.

Lean and Mean Machines: Mr. Kokane kicked things off by demystifying Lean and Six Sigma, two powerful methodologies for waste reduction and efficiency enhancement. Participants discovered core principles like value stream mapping and defect elimination, equipping themselves to identify and eliminate unnecessary steps in any process.

Data Detectives: Numbers talk! Participants learned the importance of data collection and analysis in identifying areas for improvement. Mr. Kokane introduced key tools like statistical analysis and control charts, allowing them to transform data into actionable insights.

The DMAIC Drill: From Define to Measure, Analyze, Improve, and Control, Mr. Kokane walked participants through the DMAIC cycle, the roadmap for successful Lean Six Sigma projects. They learned how to apply each step in real-world scenarios, ensuring sustainable process optimization.

Beyond the Workshop: The positive feedback was abundant! Participants appreciated the clear explanations, engaging activities, and Mr. Kokane's in-depth industry experience. Some key takeaways:

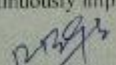
"Mr. Kokane's practical approach made complex concepts clear and inspiring."

"I can apply Lean Six Sigma principles to my studies, personal projects, and even everyday tasks!"

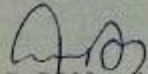
"The workshop equipped me with valuable tools and frameworks to streamline my work and achieve better results."

Overall, the "Lean Six Sigma Workshop" was a game-changer. By empowering participants with practical knowledge and igniting a passion for process improvement, Mr. Kokane ensured that they walk away not just with tools, but with a mindset of continuous optimization, paving the way for success in their personal and professional endeavors.

By simplifying complex concepts and offering practical strategies, Mr. Kokane's workshop equipped participants with the knowledge and confidence to become efficient masters of their own endeavors. This report captures the essence of the workshop, showcasing its impact and paving the way for participants to continuously improve and achieve their goals.


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Entrepreneurship Development Program



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Date : 18 / 10 / 20 19

Report on Two-Day Entrepreneurship Development Workshop

Topic: 3 Days Entrepreneurship Development Program

Dates: 17/10/2019 to 18/10/2019

Resource Persons: Mr. Sunil Chandak (Founder & MD, Udyogwardhini), Ms. Yogita Jadhane (Motivational Speaker), Harsha Deodhar (Entrepreneur), Sourabh Kerhalkar (Corporate Trainer & MSME Consultant)

Target Audience: MBA Students, Faculty & Staff

Venue: Seminar Hall

3-day intensive workshop on "Entrepreneurship Development." Guided by a diverse panel of experts – Mr. Sunil Chandak, Ms. Yogita Jadhane, Harsha Deodhar, and Sourabh Kerhalkar – participants embarked on a journey of igniting their entrepreneurial spirit and equipping themselves with the tools for success.

Day 1: Understanding Entrepreneurship and Embracing the Challenge

Mr. Chandak cleared the fog around entrepreneurship, showing different types and key traits of successful entrepreneurs.

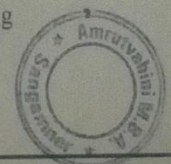
Ms. Jadhane's inspiring talk fueled participants to face their doubts and chase their dreams, even with failures along the way.

Day 2 : Building Your Business Blueprint

Entrepreneur Harsha Deodhar shared his journey, offering practical tips on finding opportunities, researching markets, and crafting winning plans.

MSME expert Sourabh Kerhalkar delved into finances, legal aspects, and securing funding for your business. Interactive sessions and group work helped participants test, refine, and polish their business ideas. Participants pitched their ideas to a panel of experts, receiving valuable feedback and guidance for turning their plans into reality.

The workshop concluded with a roadmap for continuous learning and networking, connecting participants with mentors, resources, and potential collaborators.



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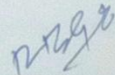
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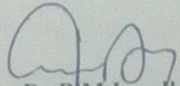
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Date : 18/10/2019

Conclusion: Two Days Entrepreneurship Development Workshop proved to be a transformative experience for participants. The diverse perspectives, practical tools, and motivational environment empowered them to unlock their entrepreneurial potential, navigate the challenges of starting a business, and become the architects of their own success.


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Current trends and Opportunity in Banking Sector



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Date : 26/06/2021

Webinar Report: Current Trends & Career Opportunities in Banking

Topic: Current Trends & Career Opportunities in Banking

Speaker: Mr. Vinit Upadhye, Managing Director, PU Educational Services Pvt Ltd, Mumbai

Date: June 25-26, 2021

Target Audience: MBA Students, Faculty & Staff

Mr. Upadhye, a banking industry veteran, engaged students, faculty, and staff in a comprehensive exploration of the current trends and career opportunities in the dynamic world of banking.

The session kicked off with a deep dive into the transformative impact of technology on the banking sector. Mr. Upadhye discussed the rise of online banking, mobile wallets, fintech integration, and AI-powered solutions, emphasizing the need for adapting skills and embracing innovation.

Mr. Upadhye highlighted the importance of soft skills in the evolving banking landscape. He stressed the value of strong communication, critical thinking, data analysis, problem-solving, and teamwork for thriving in a team-oriented and client-centric environment.

The webinar showcased the diverse career options available in various domains like corporate banking, investment banking, risk management, wealth management, and retail banking. Mr. Upadhye provided valuable insights into specific roles, skill requirements, and potential career progression within each domain.

Mr. Upadhye offering practical tips on resume writing, interview preparation, and networking strategies. He encouraged students to leverage internships, professional certifications, and industry connections to enhance their employability and stand out in the competitive job market.

Participants praised the webinar's insightful content, practical advice, and Mr. Upadhye's engaging delivery.

Conclusion

Mr. Upadhye's webinar proved to be an immensely valuable resource for students, faculty, and staff, providing a roadmap for navigating the exciting and dynamic world of banking and building successful careers in this ever-evolving sector.

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Personality development
Communication skill, Goal
Setting



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Date : 27/02/2021

Workshop Report on “Personality Development, Communication Skills and Goal Setting”

Topic: Personality Development, Communication Skills and Goal Setting

Date: February 27, 2021

Workshop Leader: Jatin Chandrana, Trainer and Consultant, JIGGA Consultancy, Aurangabad

Target Audience: MBA Students, Faculty & Staff

Jatin Chandrana, a seasoned personality development expert, took the stage for a workshop titled "Personality Development, Communication Skills, and Goal Setting." Eager to refine their communication, shape their personalities, and chart clear paths for their futures, students, faculty, and staff gathered, ready to embark on a journey of self-improvement and goal realization.

Mr. Chandrana began by deconstructing the concept of personality, exploring its various facets and highlighting the role of self-awareness in personal growth. He discussed effective self-evaluation techniques and provided tools for identifying strengths, weaknesses, and opportunities for improvement. Participants explored self-branding and elevator pitches, learning to showcase their unique personalities effectively.

While speaking about the communication and connection, Mr Chandrana explained the art of communication as the essential tool for building relationships and achieving goals. Mr. Chandrana discussed active listening, assertive communication, and overcoming communication barriers. He provided practical tips on nonverbal communication, body language, and delivering impactful presentations. Participants practiced public speaking techniques and received personalized feedback, honing their abilities to connect with audiences and convey their ideas persuasively.

The final leg of the journey explored the world of goal setting. Mr. Chandrana introduced SMART goals – Specific, Measurable, Achievable, Relevant, and Time-bound – as a framework for effective goal creation. He discussed prioritization techniques, overcoming procrastination, and staying motivated throughout the pursuit of goals. Participants crafted their own SMART goals, receiving expert guidance and setting actionable plans for their individual aspirations.

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Date : 27/02/2021

Mr. Chandrana concluded by urging participants to apply the learned skills and strategies in their daily lives. He encouraged them to continuously work on their personality development, embrace effective communication, and relentlessly pursue their goals. He emphasized the importance of lifelong learning, seeking feedback, and celebrating small victories along the way.

The feedback from the session was overwhelmingly positive. Participants praised Mr. Chandrana's engaging delivery, practical tools, and inspiring message. Some key takeaways resonated amongst the audience:

Mr. Chandrana's workshop on "Personality Development, Communication Skills, and Goal Setting" proved to be an empowering and transformative experience for the AIMBA community. His insightful perspectives, practical tools, and encouraging message equipped students, faculty, and staff with the knowledge and confidence to cultivate their personalities, master effective communication, set impactful goals, and ultimately achieve their full potential.

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**Understanding brain to
Unleash human
Potential**



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Date : 04/03/2021

Topic: Mindshift Mentoring Workshop

Workshop Leader: Aashish Patil, Managing Director, Mindshift Mentoring, Pune

Date: March 4, 2021

Target Audience: MBA Students, Faculty & Staff

Aashish Patil, a renowned brain fitness coach, took the stage for a workshop titled "Understanding Brain to Unleash Human Potential." Eager to unlock the secrets of their own minds and reach their full potential, students, faculty, and staff gathered, ready to embark on a journey of self-discovery and brain optimization.

Mr. Patil dispelled the mystique surrounding the brain, explaining its intricacies in clear and engaging language. He explored the science behind neuroplasticity, the brain's remarkable ability to adapt and change throughout life. He discussed the influence of habits, emotions, and thought patterns on brain function, empowering participants to understand how their own minds operate.

The workshop dived into practical tools and techniques for optimizing brain function. Mr. Patil introduced effective methods for managing stress, boosting focus and concentration, enhancing memory, and fostering creativity. He demonstrated mindfulness exercises, visualization techniques, and cognitive training strategies, equipping participants with actionable steps to improve their mental agility and performance.


The session expanded beyond individual benefit, encouraging a community-oriented approach to brain optimization. Mr. Patil emphasized the importance of creating a supportive environment that fosters collaboration, open communication, and positive reinforcement. He discussed strategies for building a culture of "growth mindset" within teams and organizations, empowering individuals to learn from challenges and continuously strive for improvement.

The workshop concluded with Mr. Patil offering a call to action for the AIMBA community. He urged participants to apply the learned tools and techniques in their daily lives, share their knowledge with others, and create a ripple effect of positive change. He encouraged them to embrace lifelong learning, challenge their limitations, and continuously strive to reach their full potential.

Conclusion

Mr. Patil's workshop on "Understanding Brain to Unleash Human Potential" proved to be a transformative experience for the AIMBA community. His insightful perspectives, practical tools, and empowering message equipped students, faculty, and staff with the knowledge and confidence to optimize their brain function, reach their personal and professional goals, and contribute to a culture of lifelong learning and positive change.


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Selling and Salesman ship Practices



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Ref. AIMBA /

Date : 16/03/2021

Guest Session Report: Selling and Salesmanship Practices in Sundaram

Topic: Selling and Salesmanship Practices in Sundaram

Guest Speaker: Avinash Rathod, Maharashtra Head-Sales, Sundaram, Pune

Date: March 16, 2021

Target Audience: MBA Students, Faculty & Staff

Avinash Rathod took the stage for a session titled "**Selling and Salesmanship Practices in Sundaram.**" Eager to unlock the secrets of successful selling and hone their persuasive skills, MBA students, faculty, and staff tuned in, ready to delve into the world of Sundaram and explore the art of crafting compelling value propositions.

Mr. Rathod began by deconstructing the traditional image of the pushy salesperson, emphasizing the importance of building genuine relationships and trust with customers. He shared insights into Sundaram's unique sales philosophy, prioritizing customer needs and long-term partnerships over aggressive tactics. He discussed the value of active listening, understanding customer pain points, and tailoring solutions to specific requirements.

Talking about the practical aspect of selling Mr. Rathod outlined key skills like effective communication, objection handling, negotiation, and presentation techniques. He demonstrated engaging sales approaches, highlighting the importance of storytelling, product knowledge, and building rapport with potential clients. He shared valuable tips on managing sales pipelines, tracking performance metrics, and continuously refining sales strategies.

To offer industry insights Mr. Rathod presented real-world case studies from Sundaram's sales journey. He showcased successful sales campaigns, highlighting challenges overcome and lessons learned. He discussed the impact of technological advancements on sales practices, emphasizing the need for embracing digital tools and adapting to a dynamic market landscape.

The session concluded with Mr. Rathod offering valuable advice for aspiring business leaders. He encouraged students to cultivate a growth mindset, embrace constant learning, and leverage their unique strengths to build successful careers in sales. He emphasized the importance of ethics, integrity, and a customer-centric approach in navigating the world of business.

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Ref. AIMBA /

Date : 16/03/2021

Conclusion:

Mr. Rathod's guest session on "Selling and Salesmanship Practices in Sundaram" proved to be an enriching and inspiring experience for the AIMBA community. His practical advice, real-world insights, and emphasis on ethical practices empowered students, faculty, and staff to approach the world of business with confidence, empathy, and a commitment to building meaningful relationships.


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Digital Marketing Practices



Amrutvahini Sheti & Shikshan Vikas Sanstha's

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Ref. AIMBA /

Date : 17/06/2021

Webinar Report: "Digital Marketing Practices"

Topic: Digital Marketing Practices

Resource Person: Vikas Wali, Managing Director, Beyond Mobile Services Pvt Ltd, Mumbai

Type: Webinar

Date: 17/06/2021

Target Audience: MBA Students, Faculty & Staff


A webinar on "Digital Marketing Practices" was conducted on June 17, 2021, featuring Mr. Vikas Wali, Managing Director of Beyond Mobile Services Pvt Ltd, Mumbai, as the resource person. The session was tailored for MBA students, faculty, and staff.

Key Highlights of the webinar: Expert Speaker: Mr. Vikas Wali, with vast experience in the industry, shared insights into effective digital marketing strategies. His webinar content focused on overview of current digital marketing trends, practical tips for successful online campaigns and Case studies illustrating real-world applications. He throw light on target audience mastery, content creation and different social media platform like facebook, google, youtube and instagram. He engaged audience through interactive Q&A sessions allowed participants to clarify doubts and delve deeper into digital marketing concepts. Participants praised the webinar for its relevance and practicality. Mr. Vikas Wali's presentation style was commended for being easy to understand, making complex digital marketing concepts accessible to all attendees.

Conclusion:

The "Digital Marketing Practices" webinar successfully provided a comprehensive understanding of contemporary trends and strategies in digital marketing. By focusing on practical applications and real-world examples, the session was well-received by the target audience, contributing significantly to their knowledge and skill development. This webinar served as a valuable bridge between theoretical knowledge and practical insights, enhancing the digital marketing acumen of MBA students, faculty, and staff. The event fulfilled its objective of empowering participants with actionable knowledge in the dynamic field of digital marketing.


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Digital Currency



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Ref. AIMBA/

Date : 27/12/2021

Guest Session Report : Digital Currency & Delhi Mumbai Corridor

Date: December 27, 2021

Venue: AIMBA Seminar Hall

Resource Persons:

Arun Gaikwad, Principal, Sangamner College (Topic: Digital Currency)

Valmiki Sarwade, Dean, Faculty & Management, BAMU, Aurangabad (Topic: Delhi Mumbai Corridor)

Target Audience: MBA Students, Faculty & Staff

Mr. Arun Gaikwad and Dr. Valmiki Sarwade, presented insightful sessions on contrasting, yet impactful topics: the burgeoning world of Digital Currency and the transformative potential of the Delhi Mumbai Corridor.

Mr. Gaikwad, a seasoned academic with expertise in finance, demystified the intricate world of digital currencies. He explored the evolution of Bitcoin and its ilk, addressing the underlying technology, challenges, and opportunities presented by digital assets. Students and faculty alike were engaged as Mr. Gaikwad discussed the potential impact of decentralized finance, regulatory concerns, and the future trajectory of this emerging field.

Following Mr. Gaikwad's session, Dr. Sarwade, a renowned faculty and academic leader, shifted the focus to the tangible world of infrastructure development. His presentation centered on the Delhi Mumbai Corridor, a mega-project poised to revolutionize transportation and economic growth in India. Dr. Sarwade provided a comprehensive overview of the project's scope, technological advancements, potential benefits for various sectors, and its anticipated impact on regional development.

The impact of the guest session was undeniable. Participants expressed their appreciation for the diverse perspectives and valuable insights offered by the guest speakers. Some key takeaways resonated amongst the audience:

Digital Currency: "Mr. Gaikwad's session opened my eyes to the potential and complexities of digital currencies. I now have a better understanding of this rapidly evolving landscape."

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Date : 27/12/2021

Delhi Mumbai Corridor: "Dr. Sarwade's presentation was incredibly informative. I'm impressed by the vision and scale of the project and its potential to transform India's economic landscape."

Conclusion:

Guest session proved to be an enriching experience for the AIMBA community. Mr. Gaikwad and Dr. Sarwade's expertise, engaging delivery, and diverse perspectives broadened the horizons of students, faculty, and staff. This impactful session fostered intellectual curiosity, sparked discussions on emerging trends, and left a lasting impression on the AIMBA community.

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Importance of Indo Japanese Relationship



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Ref. AIMBA /

Date : 03/02/2022

Report on Guest Session: "Importance of Indo Japanese Relations and Career Opportunities for Students"

Topic: "Importance of Indo Japanese Relations and Career Opportunities for Students"

Type: Guest Session

Resource Person: Mr. Tomio Isogai, Former Managing Director, Sharp

Target Audience: MBA Students, Faculty & Staff

Date: February 3, 2022

Mr. Tomio Isogai, a distinguished figure in Japanese business and former Managing Director of Sharp, took the stage for a session titled "Importance of Indo Japanese Relations and Career Opportunities for Students." Students, faculty, and staff eager to understand the complexities of Indo-Japanese relations and explore potential career paths were enthralled by his expert insights.

Mr. Isogai began by painting a vivid picture of the historical and cultural ties that bind India and Japan. He traced the evolution of the relationship, highlighting key milestones like cultural exchanges, economic partnerships, and strategic dialogues. He emphasized the shared values of democracy, economic growth, and technological advancement that form the bedrock of this important relationship.

He explained the vast array of career opportunities students could pursue within the framework of Indo-Japanese ties. Mr. Isogai identified key sectors like manufacturing, infrastructure, IT, healthcare, and renewable energy where collaborations and joint ventures were flourishing. He emphasized the need for skilled professionals possessing cultural sensitivity, language proficiency, and expertise in specific fields to bridge the gap and tap into these thriving opportunities.

Mr. Isogai offered valuable guidance to students aspiring to build careers in the Indo-Japanese context. He recommended focusing on developing strong communication skills, intercultural awareness, and adaptability. He encouraged students to leverage language learning programs, study abroad opportunities, and internships with Japanese companies to gain practical experience and build networks.

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Ref. AIMBA /


Date : 03/02/2022

Participants expressed their appreciation for Mr. Isogai's profound understanding of Indo-Japanese relations, his insightful career advice, and his encouragement to embrace both cultures.

Overall, Mr. Isogai's guest session on "Importance of Indo Japanese Relations and Career Opportunities for Students" proved to be a transformative experience for the AIMBA community. His profound insights, practical advice, and inspiring anecdotes fostered a deeper understanding of Indo-Japanese ties and ignited a passion in students to explore the rich career landscape this relationship offers.

By building upon the strong foundation laid by Mr. Isogai's session and fostering ongoing engagement with Indo-Japanese initiatives, AIMBA can continue to empower its community to embrace cultural diversity, pursue international careers, and contribute to the strengthening of this vital strategic partnership.


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Marathi Bhasha

Gaurav Din



Amrutvahini MBA
Celebrates.



मराठी भाषा गौरव दिन २०२२

27 Feb 2022

In presence of

Dr. Bhaskrao Shelke
(Principal , Akole College)

Dr. B.M Londhe
(Director, AIMBA)

Venue - Amrutvahini MBA conference hall



Amrutvahini Sheti & Shikshan Vikas Sanstha's

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Amrutvahini MBA, Sangamner

Date : 07/03/2022


Celebrates "Marathi Language Honour Day" 27th feb 2022



Amrutvahini MBA Celebrates Marathi Language Honour day in presence of chief guest Dr. Bhaskar Shelke, Principal, Agasti Education Society Akole. Total 217 students and 17 Teaching and non teaching staff present for the programme. Guest deliver Speech on Marathi Language Existence, Old literature with importance of Marathi language on day today work basis. In modern era it is necessary to give respect and honour to all languages due to Globalization. This programme was celebrated on Birth Anivarsary of Marathi Poet kusumagraj.


Dr. N.S. Jondhale

Student Development officer


Dr. B. M. Londhe

Director

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Woman Empowerment



Amrutvahini Institute of MBA
Celebrates



International Women's Day

In Presence of

PROF.(DR). SUVARNA BENKE
HOD OF HISTORY DEPARTMENT,
SANGAMNER COLLEGE.



DR. VRUSHALI SABLE
PRINCIPAL OF ANIS
SANGAMNER.

DR. B.M. LONDHE
DIRECTOR, AIMBA.

TIME:10:30AM |DATE: 8TH MARCH 2022| VENUE: AIMBA SEMINAR HALL





Amrutvahini Sheti & Shikshan Vikas Sanstha's

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Ref. AIMBA / 165

Amrutvahini MBA, Sangamner

Date : 08/03/2022


Celebrates "International Womens Day" 8th MARCH 2022



Amrutvahini MBA Celebrates International Womens day in presence of chief guest Prof. Dr Suvarna Benke , HOD, History department Sangamner college and Dr. Vrushali Sable , Principal, Amrutvahini Nido School . Both of the Guest deliver speech on Womens day. Total 194 students and 18 Teaching and non teaching staff present for the programme. Need of Equal opportunity for Women's and a good human society is the todays requirement , on these points guests delivered valuable speech to the students.


Dr. N.S. Jondhale

Student Development officer


Dr. B. M. Londhe

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Personality and Soft skill development



Amrutvahini Sheti & Shikshan Vikas Sanstha's

Amrutvahini Institute of Management & Business Administration, Sangamner

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Ref. AIMBA / T8

Date : 16/03/2022

Two days Personality and Soft Skills Development Program Report

Speaker: Mr. Siddarth Prabhakar,
Director, Serial Entrepreneur & Corporate Trainer,
Celebrity School, Mumbai

Dates: 15/03/2022 to 16/03/2022

Target Audience: MBA Students, Faculty, and Staff

Venue: AIMBA Seminar Hall

Mr. Prabhakar's "Personality and Soft Skills Development" training was a journey of self-discovery and unleashing hidden potential. Participants, from shy students to seasoned faculty, embarked on a two-day adventure, honing their personalities and mastering skills for professional and personal success.

Day One: The first day focused on introspection and unleashing inner strengths. Mr. Prabhakar guided participants through self-awareness exercises, helping them identify personal values, communication styles, and leadership potential. They also learned to manage stress, build resilience, and cultivate a positive mindset.

Day Two: The second day focused on mastering the essential soft skills that elevate personal and professional interactions. Participants practiced effective communication, teamwork, and conflict resolution techniques. They honed their presentation skills, learned to build rapport, and discovered the power of empathy and emotional intelligence.

Student Feedback: Participants appreciated Mr. Prabhakar's engaging storytelling, real-world examples, and practical exercises. **Some key takeaways:**

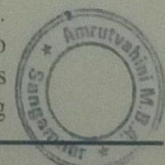
"Mr. Prabhakar's insights helped me understand myself better and build confidence in my interactions."

"I feel equipped with valuable soft skills that will enhance my teamwork, leadership, and overall communication effectiveness."

"The training not only empowered me professionally but also helped me cultivate a more positive and resilient mindset."

Conclusion:

"Personality and Soft Skills Development" training proved to be a transformative experience. Mr. Prabhakar's expert guidance and interactive approach provided participants with the tools to blossom into well-rounded individuals, equipped to shine in diverse situations. This transformation will undoubtedly ripple through their academic and professional journeys, leaving



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Date : 16 / 09 / 2022

them better equipped to build meaningful connections, lead with confidence, and navigate the world with grace and effectiveness.

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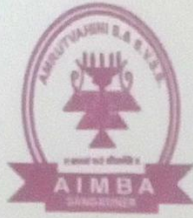
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Basics of Accounting



Amrutvahini Sheti & Shikshan Vikas Sanstha's
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Ref. AIMBA / TP

Date : 25 / 03 / 20 22

Workshop Report: Basics of Accounting, Share Market, Banks, Income Tax, and Finance

Resource Person: CA Akash Agrwal

Dates: 28/03/2022 to 29/03/2022

Target Audience: MBA Students, Faculty, and Staff

Venue: AIMBA Seminar Hall

A two-day workshop on the "Basics of Accounting, Share Market, Banks, Income Tax, and Finance" was conducted from March 28 to March 29, 2022. The workshop aimed to provide valuable insights into crucial financial aspects and was tailored for MBA students, faculty, and staff.

The primary objective of the workshop was to enhance the financial literacy of the participants, enabling them to grasp fundamental concepts related to accounting, share market dynamics, banking operations, income tax procedures, and overall financial management.

The workshop was led by the distinguished Chartered Accountant, CA Akash Agrwal. With extensive experience in the field, CA Agrwal brought a wealth of practical knowledge and expertise to the sessions. His interactive teaching style and real-world examples engaged the participants throughout the workshop.

The workshop covered a comprehensive topics including:

1. Basics of Accounting:

- Fundamental accounting principles
- Financial statements and their interpretation
- Share Market:

2. Introduction to stock exchanges

- Understanding stock markets and investment strategies

3. Banks:

- Banking operations and services
- Role of banks in the economy



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Ref. AIMBA / ११-

Date : 29/03/20 22

4. Income Tax:

- Overview of income tax regulations
- Tax planning and compliance

5. Finance:

- Financial management principles
- Budgeting and financial decision-making

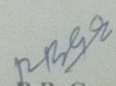
The workshop catered to a diverse audience, primarily consisting of MBA students, faculty, and staff members. This diverse mix ensured a broad spectrum of perspectives and created an interactive learning environment. The workshop employed a combination of lectures, case studies, and group discussions to foster a participative learning experience. CA Agrwal encouraged questions and discussions, making the sessions dynamic and engaging for the participants.

Participant Feedback:

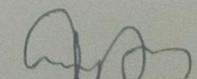
Participants provided overwhelmingly positive feedback, highlighting the clarity of content, relevance to real-world scenarios, and the expertise of the resource person. Many expressed gratitude for the practical insights gained during the workshop.

Conclusion:

The workshop on the Basics of Accounting, Share Market, Banks, Income Tax, and Finance proved to be a valuable learning experience for MBA students, faculty, and staff. It not only enhanced financial literacy but also equipped participants with practical knowledge applicable in their academic and professional pursuits.


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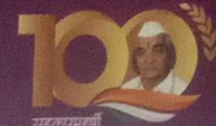
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Entrepreneurship development program



Amrutvahini Sheti and Shikshan Vikas Sanstha's

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सत्यमेव जयते
भाऊसाहेब दोस्त

अमृतवाही, पुणे कॉलेज
विकास संस्था, संगमनेर
१९२४-२०२४

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Reg. AIMBA / TP-RDP

Date : 2 / 6 / 2022

Report on the Two-Day Entrepreneurship Development Program

Topic: Two days EDP Program

Resource Persons:

Mr. Suni Chandakm, Founder and Managing Director, Udyogwardhini, Nashik
Mr. Yogesh Baheti, Career and Parenting Coach
Mr. Mukund Patwardhan, Founder and CEO, Socialum Digital Media
Mr. Swapnil Lande, Entrepreneur

Dates: June 1-2, 2022

Venue: AIMBA Seminar Hall

Target Audience: MBA Students, Faculty & Staff

The AIMBA Seminar Hall buzzed with excitement and a spark of possibility as an ambitious group of MBA students, faculty, and staff embarked on a two-day journey into the world of entrepreneurship. Renowned figures from diverse business spheres and an established entrepreneur shared their unique insights, igniting the entrepreneurial spirit within the participants.

Day 1:

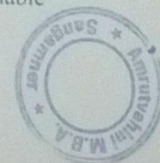
Mr. Suni Chandakm set the stage by demystifying the entrepreneurial journey. He shared his inspiring story, highlighting the challenges and rewards of venture building, and offered a practical roadmap for converting ideas into viable businesses. He explained the participants about preparation of business plan.

Mr. Mukund Patwardhan navigated the digital landscape, showcasing the immense opportunities that online platforms offer entrepreneurs. He provided expert tips and strategies for utilizing digital marketing to launch and scale businesses effectively.

Interactive Workshops: Participants collaborated in brainstorming sessions, learning to generate, refine, and validate business ideas with a critical eye. The air crackled with creativity as diverse concepts took shape under the guidance of experienced facilitators.

Day 2:

From Idea to Execution: Participants dived deeper into the practicalities of business planning. They learned to conduct market research, develop financial projections, and create actionable plans for launching their ventures.



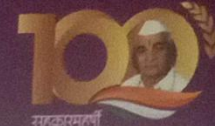
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सहकारमूर्त्ती
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शिकशा संस्था संगमनेर
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Date : 2 / 6 / 2022

Industry Insights: Real-world entrepreneur, Mr. Swapnil Lande, shared his journey, offering valuable firsthand insights into the specific challenges and opportunities within his industry. This session provided participants with a grounded perspective and actionable tips for navigating their chosen fields.

Mr. Yogesh Baheti shifted the focus inwards, addressing the crucial aspect of personal well-being in the entrepreneurial journey. He delivered insightful sessions on stress management, resilience building, and maintaining a healthy work-life balance, crucial for navigating the inevitable ups and downs of entrepreneurship.

Beyond the Program: The program concluded with a networking session, fostering connections between aspiring entrepreneurs and industry experts. Each participant also received personalized feedback and actionable steps to progress their business ideas.

Student's Feedback:


Enthusiasm and a newfound sense of possibility filled the air as participants expressed their appreciation. Some key takeaways resonated strongly:

"This program opened my eyes to the potential of entrepreneurship and gave me the tools to turn my ideas into reality."

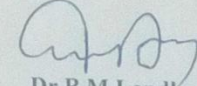
"The practical sessions on business planning and pitching were incredibly helpful, equipping me with the confidence to approach investors."

"The emphasis on personal well-being was an eye-opener; I now understand the importance of mental and physical resilience in this journey."

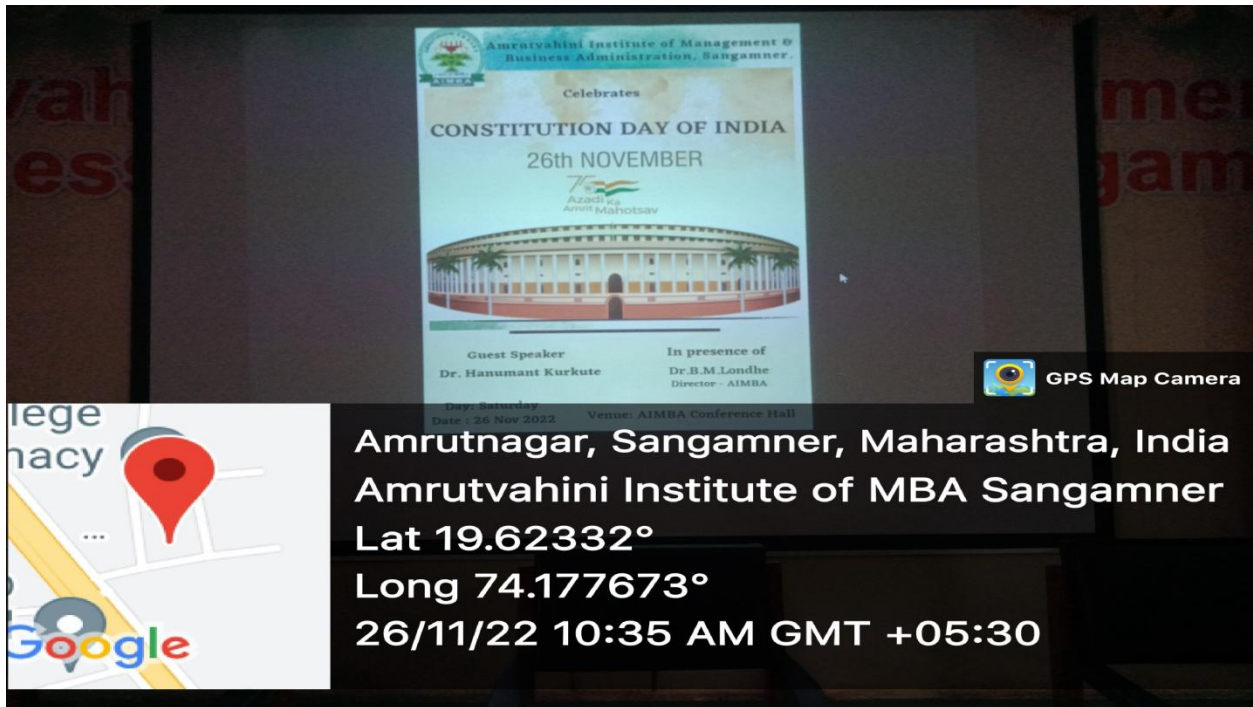
Two-day Entrepreneurship Development Program proved to be a transformative experience for the AIMBA community. The diverse expertise of the resource persons, coupled with insightful workshops, practical guidance, and real-world perspectives, ignited the entrepreneurial spirit within the participants and empowered them to take the first steps towards launching their own ventures. This impactful program undoubtedly serves as a catalyst for fostering a culture of innovation and entrepreneurship within AIMBA.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

Constitutional day



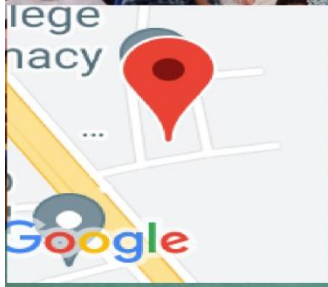
Amrutnagar, Sangamner, Maharashtra, India
Amrutvahini Institute of MBA Sangamner
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Amrutnagar, Sangamner, Maharashtra, India
Amrutvahini Institute of MBA Sangamner
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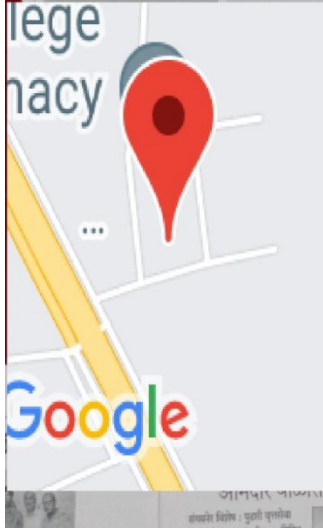
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Fundamental Duties of Indian Citizens

To abide by the Constitution and respect its ideals and institutions, the National Flag and the National Anthem	To cherish and follow the noble ideals which inspired our national struggle for freedom
To uphold and protect the sovereignty, unity and integrity of India.	To defend the country and render national service when called upon to do so
To promote harmony and the spirit of common brotherhood amongst all the people of India transcending religious, linguistic and regional or sectional diversities; to renounce practices derogatory to the dignity of women	To value and preserve the rich heritage of our composite culture
To protect and improve the natural environment including forests, lakes, rivers and wildlife and to have compassion for living creatures	To develop the scientific temper, humanism and the spirit of inquiry and reform
To safeguard public property and to abjure violence	To strive towards excellence in all spheres of individual and collective activity so that the nation constantly rises to higher levels of

भारत का संविधान
उद्देशिका
हैं, भारत के लोग, भारत को एक 'संपूर्ण प्रमुख संघन समाजवादी लोकतान्त्रिक गणराज्य' बनाने के लिए, तथा उसके समान मानसिक को :
समाजिक, आर्थिक और राजनैतिक न्याय, विश्वास, अविभाजित, विश्वास, धर्म और उपकरण की स्वतंत्रता, प्रीति और अंतर की समता
इस कदम के लिए, उदात्त रूप से हैं
प्रति को न्याय और 'वैयक्तिक और अंतर' सुनिश्चित करने जारी संयुक्त बढ़ाने के लिए
दूरतकाल होकर अपनी इस संविधान सभा में आज जारी 26 नवम्बर 1949 ई। (विभिन्न संसदीय सत्रों में संशुद्धि) संसद के द्वारा प्रारंभिक को एकद्वारा इस संविधान को अंगीकृत, अधिनियमित और अंगीकृत करे हैं।

THE CONSTITUTION OF INDIA
PREAMBLE
WE, THE PEOPLE OF INDIA, having solemnly resolved to constitute India into a 'SOVEREIGN SOCIALIST SECULAR DEMOCRATIC REPUBLIC and to secure to all its citizens:
JUSTICE, social, economic and political;
LIBERTY of thought, expression, belief, faith and worship;
EQUALITY of status and of opportunity;
and to promote among them all
FRATERNITY assuring the dignity of the individual and the 'unity and integrity of the Nation;
IN OUR CONSTITUENT ASSEMBLY this twenty-sixth day of November, 1949, do HEREBY ADOPT, ENACT AND GIVE TO OURSELVES THIS CONSTITUTION.



Amrutnagar, Sangamner, Maharashtra, India
Amrutvahini Institute of MBA Sangamner
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Long 74.177673°
26/11/22 09:28 AM GMT +05:30

मामुळे 'एमबीए'चे नावलौकिक
सावकल
भारत अमृतवीणी अमृतवाहिनी संस्थेने
संगमनेर, महाराष्ट्र, भारतात, माजी विद्यार्थ्यांचा मेळावा उत्साहाने
प्रीतिपूर्ण वेळ साजरीत करिते. यावेळी प्राचार्य



Amrutvahini Sheti & Shikshan Vikas Sanstha's
**Amrutvahini Institute of Management &
 Business Administration, Sangamner**

(Permanently Affiliated to Savitribai Phule Pune University and Approved by AICTE New Delhi)

DTE CODE - 5324

NAAC Accredited

ISO 9001 : 2015 Certified Institute

SPPU CODE - 0581

Ref. AIMBA / 294

Date : 26 / 11 / 2022

AMRUTVAHINI MBA CELEBRATES CONSTITUTION DAY OF INDIA

26 NOVEMBER



Amrutvahini MBA Celebrates Constitution Day of India on 26 th November. On this occasion Dr. Hanumanth Kurkate - our Guest Speaker delivered valuable speech on Constitution of India and Fundamental Rights of Citizen. Total 198 students and 16 Teaching staff and non Teaching staff Present for this session.

Dr. Nitin Jondhale

Student Development Officer

Dr. R.M. Londhe

Director

Amrutnagar, Post : Sangamner (S.K.) - 422608, Tal.: Sangamner, Dist.: Ahmednagar, (M.S.)

• Phone : (0) - (02425) 259015 / 259255

• Fax : (02425) 259015

• E-mail : directoraimba@yahoo.in

• website : www.amrutimba.org

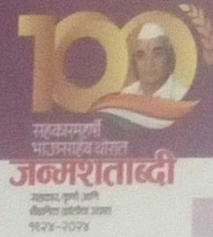
CAMPUS TO CORPORATE

Rohan kelkar




Amrutvahini Sheti and Shikshan Vikas Sanstha's

AMRUTVAHINI INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, SANGAMNER



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Reg. AIMBA/ 

Date : 28 / 11 / 2023

Student's Development Program Report on "Campus to Corporate and Beyond"

Resource Person: Rohan Kelkar, Strategic Consultant, Corporate Trainer, NLP Coach

Date: November 28, 2023

Target Audience: MBA Students and Faculty

Venue: AIMBA Seminar Hall

Mr. Kelkar's "Campus to Corporate and Beyond" training program transformed the room. MBA students and faculty alike buzzed with newfound insights and practical tools as they embarked on a journey to bridge the gap between academic theory and corporate reality.

Morning Session:

Mr. Kelkar started by demystifying the corporate world, addressing the differences in expectations, skills required, and cultural nuances. He shed light on the challenges and opportunities awaiting students as they transition from the familiar confines of campus to the dynamic landscape of professional life.

Essential Skillset Arsenal: Equipped with this new framework, participants delved into essential skills sought-after in the corporate world:

Communication & Presentation Prowess: They honed written and verbal communication, learned captivating storytelling techniques, and built confidence in public speaking through interactive exercises.

Leadership & Teamwork Symphony: Collaboration, project management, conflict resolution, and building positive relationships formed the leitmotif of leadership and teamwork sessions, empowering participants to orchestrate success in any team environment.

Analytical & Problem-solving Acumen: Data analysis, critical thinking, and problem-solving skills were sharpened through case studies and real-world scenarios, preparing participants to tackle complex situations with confidence.

Business Savvy & Market Magnetism: Fundamental business concepts, financial literacy, market trends, and industry knowledge were infused, giving participants the compass they need to navigate the ever-evolving business landscape.

Technical & Digital Toolbelt: From financial modeling to data visualization tools, project management software to digital marketing expertise, relevant technical skills were explored based on individual career aspirations, ensuring participants are equipped for their ideal paths.



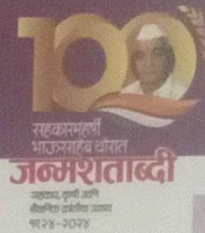



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Date: 28 / 11 / 2023

Afternoon Session

Armed with their newly acquired skillset, participants embarked on the afternoon session, ready to conquer the corporate world:

Job Search Strategies & Networking Web: Mr. Kelkar unveiled the secrets of effective job search strategies, utilizing online platforms, cold emailing, attending industry events, and leveraging professional networks. LinkedIn and other platforms became tools for building powerful connections and landing dream jobs.

Interview Mastery & Confidence Boost: Through mock interviews, participants faced their fears and polished their interview skills, mastering body language, communication style, and effective answer strategies. They learned to overcome common interview pitfalls and emerged, ready to impress any recruiter.

Salary Negotiation & Compensation Compass: The complex world of compensation packages was demystified. Participants learned to research market rates, understand package components, and confidently negotiate for their worth, ensuring they are valued and adequately compensated.

Real-World Insights & Industry Gems: Case studies showcased successful career transitions and challenges faced by professionals, offering valuable lessons and a glimpse into different career paths. Industry professionals shared their firsthand experiences, inspiring participants and providing practical advice.

Personal Branding & Professional Radiance: Participants crafted strong personal brands aligned with their professional goals. They learned to manage their online presence, control their digital footprint, and project a confident and professional image, leaving a lasting impact in every interaction.

The student's Feedback poured in, praising Mr. Kelkar's engaging delivery, actionable insights, and practical exercises. His story telling approach, shayri and anecdotes from Indian epics engaged students. **Some key takeaways:**

"Mr. Kelkar opened my eyes to the real world of work and equipped me with the skills to succeed."

"I feel confident about my job search strategy and ready to negotiate my first salary with ease."

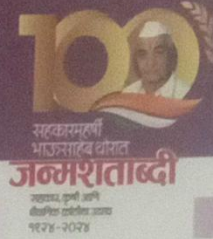
"The training empowered me to project a strong professional image and build my personal brand."





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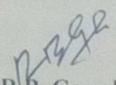
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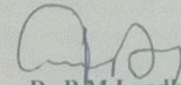
Date: 28/11/2023

Conclusion:

Training program conducted by Mr. Kelkar's on "Campus to Corporate and Beyond" proved to be an invaluable and empowering experience. By providing knowledge, practical skills, and real-world insights, he equipped MBA students and faculty with the confidence and tools they need to navigate the transition from campus to corporate and beyond.


Dr. R.B. Gawali
Coordinator-Learning & Development



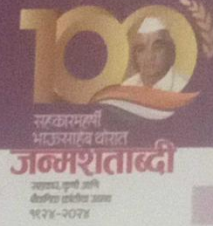

Dr. B.M. Longhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

Industry Expectations from MBA Students



Amrutvahini Sheti and Shikshan Vikas Sanstha's

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Reg. AIMBA / 77-

Date : 15 / 12 / 2023

Bridging the Gap: Industry Expectations & MBA Success - A Report on Mr. Vinod Bidwaik's Expert Session

Expert Speaker: Mr. Vinod Bidwaik, Vice President-HR, Alfa Laval, Pune
Date: December 15, 2023

Target Audience: MBA Students and Faculty
Venue: AIMBA Seminar Hall

Mr. Bidwaik's session was a bridge between academic and professional expectations, a roadmap for MBA students to navigate the industry landscape. He painted a clear picture of what companies like Alfa Laval seek in potential candidates, emphasizing six key pillars:

1. Inspiration & Mindset: Mr. Bidwaik stressed the importance of a growth mindset, a hunger to learn, and a passion for the chosen field. He urged students to be self-driven, proactive, and constantly seek opportunities to expand their knowledge and skillset.

2. Attitude & Values: Companies seek individuals with integrity, strong work ethic, and a collaborative spirit. Mr. Bidwaik emphasized the importance of building positive relationships, demonstrating professionalism, and taking ownership of tasks and mistakes.

3. Knowledge & Skills: While technical skills are crucial, Mr. Bidwaik highlighted the need for strong analytical, problem-solving, and communication skills. He encouraged students to hone their written and verbal communication, data analysis abilities, and critical thinking skills.

4. Exposure & Experience: Practical experience beyond academics is highly valued. Mr. Bidwaik encouraged internships, projects, and participation in industry events to gain exposure to real-world challenges and showcase initiative.

5. Adaptability & Learning Agility: The business world is ever-evolving, so adaptability and a willingness to learn are key. Mr. Bidwaik urged students to embrace challenges, stay updated on industry trends, and develop continuous learning habits.

6. Personal Brand & Communication: Building a strong personal brand starts with self-awareness. Mr. Bidwaik advised students to identify their strengths and values, articulate them effectively, and craft a compelling narrative that resonates with potential employers.

Student's Feedback: The impact of Mr. Bidwaik's session was evident in the engaged students and insightful faculty discussions. Some key takeaways:



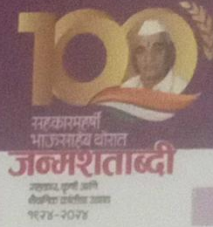


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Date : 15/12/2023

"Mr. Bidwaik's insights demystified industry expectations and gave me a clear roadmap for success."

"I understand the importance of soft skills and personal branding now, and I'll focus on strengthening those areas."

"The session motivated me to seek practical experience and build a robust professional network."

Conclusion: Mr. Bidwaik's expert session proved invaluable for MBA students and faculty. His candid insights, real-world examples, and practical advice bridged the gap between academic qualifications and industry expectations, empowering students to tailor their development and confidently navigate the path to fulfilling.

Dr. R.B. Gawali
Coordinator-Learning & Development



Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

Employability
Enhancement Program
Vahida Pathan



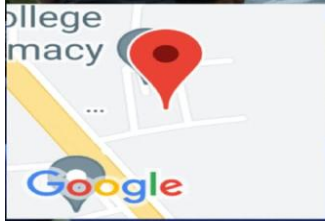
Resource Person:
Vahida Pathan
Founder,
NeoRare Services LLP, Pune

**"Campus to Corporate-Employability
Enhancement Program"**

Wednesday, 23rd Nov 2022
Timing: 9.30 am to 3.30 pm
Venue: AIMBA Seminar Hall



Amrutvahini Institute of Management &
Business Administration, Sangamner



Ghulewadi, Maharashtra, India

J5CG+XWF, Ghulewadi, Maharashtra 422608, India

Lat 19.623445°

Long 74.177819°

23/11/22 09:35 AM

 **GPS Map Camera**

Amrutvahini MBA Family

Welcomes



Resource Person: Vahida Pathan
Founder NeoRare Services LLP, Pune

Type of Training : Induction Training Program
Theme : Campus to Corporate-Employability Enhancement Program
Day & Date : Wednesday, 23rd Nov 2022
Timing : Morning Session: 9.30 am to 12.30 pm
Lunch Break: 12.30 pm to 1.30 pm
Afternoon Session: 1.30 pm to 3.30 pm

Content of Program

1. Professional Email Writing
2. Problem Solving
3. Managing Emotions at work place
5. Organisational Skills
6. Professionalism In relationsh
7. Effective Time Management
8. Importance of Work ethics
9. Positive attitude .

The Teaching Pedagogy will be as follows

1. Presentation - PPT
2. Role play
3. Participative learning
4. Interactive
5. Games and Activity


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Amrutvahini Institute of Management
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भाऊसाहेब वेळण
जन्मशताब्दी
जगज्ज्योतिषी ज्ञाने
श्रीधर ज्ञानेश्वर स्वामी
१९२४-२०२४

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Reg. AIMBA / 17

Date 23 / 11 / 2023

Report on the Employability Enhancement Training Program

Resource Person: Vahida Pathan,
Founder and Corporate Trainer,
Neo Care Services, Pune

Date: 23/11/2023

Target Audience: MBA Students and Faculty

Venue: AIMBA Seminar Hall

Ms. Pathan's "Employability Enhancement Development Program" was an electrifying journey of self-discovery and career optimization. From dawn to dusk, MBA students and faculty alike buzzed with excitement as they unlocked their potential and charted their paths to professional success.

Morning Session

Ms. Pathan kicked off the day by painting a vivid picture of the current job market, highlighting its trends, booming industries, and sought-after skills. Students then embarked on a journey of self-reflection, identifying their strengths, weaknesses, and aspirations. Armed with this newfound awareness, they crafted compelling personal brands and captivating elevator pitches, ready to shine in any professional setting.

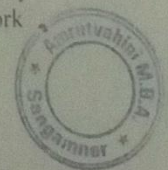
Technical Tooling Up: Technical prowess is key, and Ms. Pathan ensured students were equipped with the tools of the trade. Whether it was data analysis, financial modeling, project management, or communication technologies, interactive sessions provided hands-on practice with essential tools, transforming students into tech-savvy professionals.

Soft Skills Sharpening: Ms. Pathan emphasized the power of soft skills, guiding students through interactive exercises to hone their teamwork, leadership, problem-solving, and conflict resolution abilities. They learned to connect, collaborate, and navigate challenges with ease, becoming well-rounded individuals ready to excel in any team environment.

Resume & Cover Letter Craft: From blank page to attention-grabbing masterpiece, Ms. Pathan guided students through the art of crafting impactful resumes and cover letters tailored to specific jobs. With practical tips and personalized feedback, students left equipped to showcase their skills and land dream interviews.

Afternoon Ascension:

The afternoon session saw students soar to new heights as Ms. Pathan focused on practical career strategies. Mock interviews simulated real-world scenarios, providing valuable feedback on body language, communication style, and effective answering techniques. Students learned to network





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AIMBA / 77

Date 23/11/2023

like pros, mastering valuable platforms like LinkedIn and exploring impactful job search strategies.

Students and faculty appreciated Ms. Pathan's dynamic delivery, relatable examples, and practical exercises.

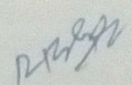
Some key takeaways:

"Ms. Pathan's insights helped me understand my strengths and build a personal brand that resonates with my career goals."

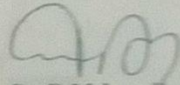
"I feel confident tackling interviews now, thanks to the mock sessions and valuable feedback."

"The program not only equipped me with technical skills but also instilled a mindset of continuous learning and adaptability."

Conclusion: Ms. Pathan's Employability Enhancement Development Program proved to be an empowering and transformative experience. By offering actionable insights, practical tools, and a supportive environment, she ignited a passion for career development in students and faculty alike.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

**Amrutvahini Institute of Management and Business
Administration,**

Nashik Pune Highway, Amrutnagar, Sangamner: 422608

Tal: Sangamner, Dist: Ahmednagar, State: Maharashtra

Campus To Corporate : Employability Enhancement Program

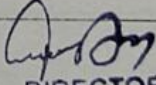
Resource Person: Vahida Pathan

Founder, NeoRare Services LLP, Pune

Day & Date: Wed, 23/11/2022

Guest Arrival	09.00 am to 09.30 am
Tea/Coffee/Breakfast	09.00 am to 09.30 am
Welcome, Introduction and Felicitation	09.30 am to 09.33 am
Learning and Development Coordinator's Address	09.34 am to 09.37 am
Director's Address	09.38 am to 09.41 am
Commencement of Session 1	09.42 am to 11.20 am
Short Break	11.21 am to 11.30 am
Session 2	11.30 am to 12.30 pm
Lunch Break	12.30 pm to 01.30 pm
Session 3	01.30 pm to 02.30 pm
Session 4	02.30 pm to 03.30 pm
Vote of Thanks	03.30 pm to 03.35 pm
Departure	




DIRECTOR

Amrutvahini Institute of Management
& Business Administration, Sangamner

Amrutvahini Institute of Management and Business Administration,
Nashik Pune Highway, Amrutnagar, Sangamner: 422608

Campus To Corporate : Employability Enhancement Program

Resource Person: Vahida Pathan
Founder, NeoRare Services LLP, Pune

Day & Date: Wed, 23/11/2022

Attendance Report

Sr. No	Name of Student	Signature
1	Magar Rushikesh Dilip	
2	Ashish sunil patekar	
3	Shaikh Rehan Mahemood	
4	Gawande Ruchik Anil	
5	Gosavi Sudhanshu Samir	
6	Gosavi Rushikesh Sakhoram	
7	Nehe Vishal Rajendra	
8	Kangune Aniket Abasaheb	
9	Fatangare saathak Digambar	
10	Godse Kunal Kailas	
11	Shaikh Mujib Tarmohammad	
12	Matsagar Rambhau Sahebrao	
13	Shukla Karan Umesh	
14	Aher Bhagyashree Vijay kumar	
15	Dongare Projakta Ganpat	
16	Jaybhaye Ashwini punjiram	A.P. Jaybhaye
17	Ganbote Bhakti Nitin	
18	Janvatbarkar harshali vijay	
19	shinde Vaishnavi Rasesaheb	
20	Raktate komal Babasaheb	
21	Vidhate Trupti Ashok	



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Campus To Corporate : Employability Enhancement Program

Resource Person: Vahida Pathan

Founder, NeoRare Services LLP, Pune

Day & Date: Wed, 23/11/2022

Attendance Report

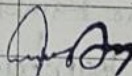
Sr. No	Name of Student	Signature
22	Dandime Sagav Manoj	
23	Kshatriya Shradha Manoj	
24	Jadhav Vasudha Jivan	
25)	Gradark Abhijit Anam	
26)	Ashitesh Bankar Sadgiri	
27)	Ghule Nilesh Bhimraj	
28)	Tambe Parnod Rajendra	
29)	Gethe Prashant	
30)	Kurkute Sakshee Ashok.	
31)	Nalkar Rutuja Machindra	
32)	Maid Poonam Sharad	
33)	Gulve Shubham Satish	
34)	Kadam Gokul Shantaram	
35)	Godhe Vaibhav Suresh	
36)	Kuswah Pralibha Anamod	
37)	Deshmukt Snehti Dadarabek	
38)	Rajole Gayatri Sachin	
39)	Petkar Jayesh Krishna	
40)	Wahange Kumbhar Mandrabhan	
41)	Khairnar Nikita Bharat	
42)	Gite Kalyani Sanjay.	



DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner

92]	phorse Gayatri sachin	Gareti
93)	Dani Shakambhari shankar	S.S.Dani
94)	Sonawane Sakshi Nitin	S.S.
95)	Sahane Pratiksha Ramesh	S.S.
96)	vadak Rushikesh Prakash	Rushi
97)	Narpe pradnya Babaji	Pradnya
98)	Ugale Vaishali Balasaheb	Vaishali
99)	Kale Ritesh Anjaneshwar	Ritesh
100)	Kamble Harshal Sanjay	Harshal
101	Achyt Hanikhal paury	Achyt
102	Aniket Ramchandra Datrange	Aniket
103	Shinde Bhushan nirvutti	B.N.Shinde
104	Bhondage Vikas Vasant	Vikas.VB
105	Vithos Akash Jalindar	Vithos
106	Karpe Gunjan Dnyaneshwar	Gunjan
107	Pathan Swaleha Mansoor	Pathan H.
108	Dinkar Samruddhi Shankar	S.S.
109	Gunjal Aniket Bhaskar	Aniket




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 & Business Administration, Sangamner

Amrutvahini Institute of Management and Business Administration,
Nashik Pune Highway, Amrutnagar, Sangamner: 422608

Campus To Corporate : Employability Enhancement Program

Resource Person: Vahida Pathan

Founder, NeoRare Services LLP, Pune

Day & Date: Wed, 23/11/2022

Attendance Report

Sr. No	Name of Student	Signature
43)	Barve Apurva Babusaheb	Apurva
44)	Salbande Prachi Shivaji	Prachi
45)	Gaikwad Shubham Kishor	Shubham
46)	Lodhe Hrushikesh Pralhad	Hrushikesh
47)	Nisal Bhakti Dilip	Bhakti
48)	Shelke Anuja Rajendra	Anuja
49)	Patil Narendra Manohar	Narendra
50)	Shelke Mitali Navnath	Mitali
51)	Pokale Siddhant Lokesh	Siddhant
52)	Kotkar Diya Ravindra	Diya
53)	Jadhav Rushikesh Subhash	Rushikesh
54)	Memane Pratiksha Arun	Pratiksha
55)	Dnyaneshwar Sadgir	Dnyaneshwar
56)	Sunita Vaisa	Sunita
57)	Warchhore Shantanu Arun	Shantanu
58)	Kolse Appu Eva Sanjay	Appu
59)	Garudkar Prathmesh Mukund	Prathmesh
60)	Jadhav Sakshita Santosh	Sakshita
61)	Kadam Shubham Sunil	Shubham
62)	Udachi Swapnil Basantnaray	Udachi S.
63)	Mhalaskar Shital Sudhakar	Shital



Vahida Pathan
DIRECTOR

Amrutvahini Institute of Management
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64)	Pansare Manraj Dwarakanath	<u>Manraj</u>
65)	Waman Sakshi Ram	<u>Waman</u>
66)	Jadhav Dipak Ankuh	<u>D.A. Jadhav</u>
67)	Deshmukh Priti Rajendra	<u>Deshmukh</u>
68)	Pawar Amit Vikas	<u>Pawar</u>
69)	Kale Shrikant Sanjay	<u>Shrikant</u>
70)	Shinde Apakshita Madhusudan	<u>Shinde</u>
71)	Zaware Harshad Balasaheb	<u>Zaware</u>
72)	Nawale Sakshi Dipak	<u>Nawale</u>
73)	Bhusare Sushil Balasaheb	<u>Bhusare</u>
74)	Avhad Pratiksha Anil	<u>Avhad</u>
75)	Kshirsagar Prashant madhav	<u>Prashant</u>
76)	Hande Akshay prabhakar	<u>Akshay</u>
77)	Godhe Ashwini Kishor	<u>Godhe</u>
78)	Shelar Nikita Anil	<u>Shelar</u>
79)	Padekar Samraj Rohidas	<u>Padekar</u>
80)	Walave smita Santosh	<u>Walave</u>
81)	Baede Mayur Ashok	<u>Baede</u>
82)	Kanganik Manisha Ashok	<u>Kanganik</u>
83)	Shesmale Akshay Jagannath	<u>Shesmale</u>
84)	warungase vidya Navnath	<u>Warungase</u>
85)	Inamdar Deepak Jitendra	<u>Inamdar</u>
86)	Khakut Suhay Popat	<u>Khakut</u>
87)	Matsagar Prashant Tukaram	<u>Matsagar</u>
88)	Khajenae Umesh Anil	<u>Khajenae</u>
89)	Kute Tejas Chhaburao	<u>Kute</u>
90)	Nannar Balasaheb Popat	<u>Nannar</u>
91)	Dighe Sujata Sanjay	<u>Dighe</u>



[Signature]
DIRECTOR

Amrutvahini Institute of Management
& Business Administration, Sangamner

Mind Make Over Image

Ketki Mistry

Amrutvahini MBA Family

Welcomes



Resource Person: Ketaki Mistry
Founder, Image Consulting Studio

Type of Training : Induction Training Program
Theme : Mind | Makeover | Image
Day & Date : Thursday, 24th Nov 2022
Timing : Morning Session: 9.30 am to 12.30 pm
Lunch Break: 12.30 pm to 1.30 pm
• Afternoon Session: 1.30 pm to 3.30 pm

Content of Training

- Personal Brand building,
- Making lasting impression,
- Communication skills,
- Etiquettes and manners
- Lead to win

A handwritten signature in blue ink, appearing to read 'Ketaki Mistry'.

DIRECTOR

Amrutvahini Institute of Management
& Business Administration, Sangamner



Amrutnagar, Sangamner, Maharashtra, India
Amrutvahini Institute of MBA Sangamner
Lat 19.62332°
Long 74.177673°
24/11/22 12:04 PM GMT +05:30



Amrutvahini Sheti and Shikshan Vikas Sanstha's

AMRUTVAHINI INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, SANGAMNER



Permanently Affiliated to Savitribai Phule Pune University and Approved by AICTE, New Delhi

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Reg. AIMBA/ TP

Date: 24/11/2023

A Report on the Mind, Makeover & Image Training

Resource person: Ketky Mistry,
Psychologist & Soft Skill Trainer
Pune

Date: November 24, 2023

Venue: AIMBA Seminar Hall

Target Audience: MBA Students and Faculty

Ms. Mistry's "Mind, Makeover & Image" training was a journey of profound personal transformation. The day buzzed with an electrifying energy as MBA students and faculty embarked on a journey to reprogram their minds, refine their presentation, and project an impactful image, both online and offline.

Mental Metamorphosis: The morning session focused on inner strength. Ms. Mistry guided participants through exercises to identify and overcome limiting beliefs, replacing them with a growth mindset. She equipped them with tools for self-awareness, building resilience, and nurturing positive self-talk. Strategies for stress management, including mindfulness and time management, were explored to promote optimal mental well-being. Additionally, critical thinking and problem-solving skills were sharpened through case studies and business-relevant simulations. Participants learned to make informed decisions, leveraging both logic and emotional intelligence, ensuring sound judgment in every situation.

Makeover Magic: The afternoon saw a shift towards external presentation. Ms. Mistry helped participants craft compelling personal brands aligned with their professional aspirations. Through interactive sessions, they honed their communication skills, networking techniques, and leadership abilities, learning to project confidence and influence with every interaction. Body language and non-verbal cues were decoded, empowering participants to use them strategically and make a lasting positive impression. Additionally, Ms. Mistry offered valuable guidance on professional attire, emphasizing how clothing choices can contribute to career success.

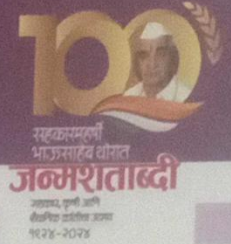
Image Elevation: In the digital age, online presence is key. Ms. Mistry provided insightful tips on managing digital footprints and optimizing social media profiles and LinkedIn, building a strong personal brand online. Participants learned to craft impactful presentations and conquer stage fright, delivering content with confidence and captivating audiences. Negotiation skills were honed, ensuring participants could achieve win-win outcomes in any professional encounter. Finally, Ms. Mistry emphasized the importance of work-life balance for overall well-





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Reg. AIMBA / TR

Date 24/11/2023

being and productivity, offering strategies for managing stress, setting boundaries, and prioritizing self-care.

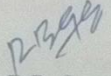
Participant's Feedback: Participants lauded Ms. Mistry's engaging delivery, actionable insights, and practical exercises. **Some key takeaways:**

"Ms. Mistry's tools for **overcoming limiting beliefs** have opened doors to new possibilities in my career."

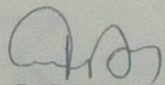
"I feel more confident and empowered to project a positive and impactful image, both online and offline."

"The training provided valuable strategies for managing stress and maintaining a healthy work-life balance."

Ms. Mistry's "Mind, Makeover & Image" training proved to be an empowering and transformative experience. By **offering a holistic approach that addressed both inner and outer strengths**, she equipped participants with the tools and confidence to navigate the professional world with **finesse and flourish**. This impactful training will undoubtedly leave a lasting legacy, enabling students and faculty to blossom into well-rounded, successful individuals, ready to face any challenge with a positive mindset and a powerful personal brand.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

Amrutvahini Institute of Management and Business Administration,
Nashik Pune Highway, Amrutnagar, Sangamner: 422608

Mind I Makeover I Image
Resource Person: Ketaki Mistry
Trainer & Image Consultant
Day & Date: Thursday, 24/11/2022

Attendance Report

Sr. No	Name of Student	Signature
1)	Abhishek Babasaheb Bhosale	A. B. Bhosale
2)	Sudhanshu Samir Gasari	Sudhanshu Gasari
3)	Vitnos Akash Jalindae	Vitnos
4)	Gawande Ruchik Anil	Ruchik Gawande
5)	Khemnar Pankaj Tulshiram	Khemnar
6)	Nannar Shivam Satkharan	Shivam
7)	Warkhure Shantanu Arun	Shantanu
8)	KADAM Shubham Sunil	Shubham
9)	Ghalkh Rehan Mahmood	Rehan
10)	Inamdar Suresh Jitendra	Suresh
11)	Shinde Bhushan Nivrutti	B.N. Shinde
12)	Jadhav Rushikesh Subhash	Rushikesh
13)	Kute Tejas Chhaburao	Tejas
14)	Jadhav Dipak Ankuh	D.P. Jadhav
15)	Aniket Ramchandra Datarange	Aniket
16)	Salunke Prajwal Deepak	Prajwal
17)	Nannar Balasaheb b Popad	Balasaheb
18)	Kangure Aniket Abasaheb	Aniket
19)	Pokale Siddharth ^{Laxman} Pratish	Siddharth
20)	Walave Rushikesh Bajirao	Rushikesh
21)	Kate Ritesh Dnyaneshwar	Ritesh




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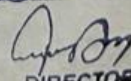
Amrutvahini Institute of Management and Business Administration,
Nashik Pune Highway, Amrutnagar, Sangamner: 422608

Mind I Makeover I Image
Resource Person: Ketaki Mistry
Trainer & Image Consultant
Day & Date: Thursday, 24/11/2022

Attendance Report

Sr. No	Name of Student	Signature
22	Gadhe Vaibhav Suresh	Vaibhav
23	Barde mayur Ashok	Barde m.
24	Dandime sagar Manoj	Sagar
25	Kadam Gokul Shantaram	Gokul
26	Nehe Vishal Rajendra	Vishal
27	Petkar Jayesh Krishna	Jayesh
28	Godakh Abhijit Anil	Abhijit
29	Pathan Imran Khan Rashid Khan	Imran k
30	Khairnagar Umesh Anil	Umesh
31	Gosavi Roshikesh Sakharam	Roshikesh
32	Gunjal Aniket Bhaskar	Aniket
33	Padekar Sarang Rohibag	Sarang
34	Sabale Pradip Santay	Pradip
35	Kamble Harshal Sanjay	Harshal
36	Lahange Kamlesh Chandrabhan	Kamlesh
37	Gaikwad Shubham Kishor	Shubham
38	Borbane Atul Shivkant	Atul
39	Patti Narendra M. Anshar	Narendra
40	Shaikh Mujib Taemohammad	Mujib
41	Bhondage Vilas Vasant	Vilas
42	Londge Harshikesh Pralhad	Harshikesh




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43	Ghole Nilesh Bhimraj	Nahule
44	Tambe Pearsud Rajendra	Tambe
45	Achylut Hanikha pawar	Achylut
46	Gulve shubham Salish	Gulve
47	Udakan swapnil Basawraj	Udakan.S.B.
48	Mogat Rushikesh Dilip	Mogat
49	Bhusare Sushil Balasaheb	Bhusare
50	Sadgir Ashitosh Bankar	Ashitosh
51	Dnyaneshwar Sadgir	Dnyaneshwar
52	Hande Akshay prabhakar	Hande
53	Patelkar Ashish Sunil	Patelkar
54	Ganudkar Prathmesh mukund	Ganudkar
55	Pansare Dhuraj Dewarikarath	Pansare
56	Jorwar Yogesh Ganpat	Jorwar
57	Vadav Rushikesh Prakash	Vadav
58	Godase Kunal Kailas	Godase
59	Fatangre Sarthak Digamber	Fatangre
60	Khatkar Suhaj Popat	Khatkar
61	Pawar Amit Vikas	Pawar
62	Matsagar Rambhau Sahebrao	Matsagar
63	Matsagar Prashant Tukaram	Matsagar
64	Rokade Sudam Balasaheb	Rokade
65	Toribhakar Sai Sampat	Toribhakar
66	Zaware Harshad Balasaheb	Zaware
67	Jaybhaye Ashwini Punjiram	A.P. Jaybhaye
68	Deshmukh Srushti Dadasaheb	Deshmukh
69	Kulave Smita Santosh	Kulave
70	Deshmukh Priti Rajendra	Deshmukh
71	Landge Hrushikesh Pralhad	Landge



[Signature]
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Amrutvahini Institute of Management & Business Administration, Sangamner

Amrutvahini Institute of Management and Business Administration,
Nashik Pune Highway, Amrutnagar, Sangamner: 422608

Mind I Makeover I Image
Resource Person: Ketaki Mistry
Trainer & Image Consultant
Day & Date: Thursday, 24/11/2022

Attendance Report

Sr. No	Name of Student	Signature
1	Deshmulech Ishwar Sanjay	
2)	Phoderas Javabh Nandy (II)	
3)	warungase Vidya Navnath	
4)	murkute Aditi Namdev	
5)	Vidhate Trupti Ashok	
6)	Vairal Sunita Somnath	
7)	phopse Gayatri sachin	
8)	Jadhav Vasudha Jivdh	
9)	sarvatsarkar hareshali vijay	
10)	Bave Apurva Babasaheb	
11	Dani Shukambhari Shankar	S.S. Dani
12.	Mhalaskar shital sudhakar	
13.	Shelar Nikita Anil	
14.	Shinde Vaishnavi Ramesh	
15)	Komal Babasaheb Raktale	
16)	Poti Rajendra Deshmulech	
17)	Balchhita Santosh Jadhav.	
18)	Khairnar Nikita Bharat	
19)	Granbote Bhakti Nitin	
20)	Gradhe Ashwini Kishor	
21)	Salbande Praachi Shivaji	
22)	Kuswah Pratibha Prasad	



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23	Karpe Gunjan Dnyaneshwar	<u>Gunjan</u>
24	Pathan Swaleha Mansoor	<u>Swaleha</u>
25	Ugale Vaishali Balasaheb	<u>Vaishali</u>
26	Aher Bhagyashmi V.	<u>Bhagyashmi</u>
27	Eite Kalyani Sanjay	<u>Kalyani</u>
28	Memane Pratiksha Arun	<u>Pratiksha</u>
29	shinde Apelkshita Madhusudan	<u>Apelkshita</u>
30	Varpe pradnya Babaji	<u>Pradnya</u>
31)	Smita Santhosh Lalave	<u>Smita</u>
32)	Dighe Sujata Sanjay	<u>Sujata</u>
33)	Rajole Gayatri Sachin	<u>Gayatri</u>
34)	Kolse Appuva Sanjay	<u>Appuva</u>
35)	Nisal Bhakti Dilip	<u>Bhakti</u>
36)	Shukl Kanchan Umesh	<u>Kanchan</u>
37)	Kangane Manisha Ashok	<u>Manisha</u>
38)	Bhagwat Sakshi Balasaheb	<u>Sakshi</u>
39)	Shelke Mitali Neeraj	<u>Mitali</u>
40)	Sabane Pratiksha Ramesh	<u>Pratiksha</u>
41)	Shelke Anuja Rajendra	<u>Anuja</u>
42)	Dongare Prajakta Ganpat	<u>Prajakta</u>
43)	Ayhad Pratiksha Anil	<u>Pratiksha</u>
44)	Sonawane Sakshi Nitin	<u>Sakshi</u>
45)	Maid Poonam Sharad	<u>Poonam</u>
46)	Sansare Anjali Manoj	<u>Anjali</u>
47)	Padekar Serrang Rohidas	<u>Serrang</u>
48)	Udahan Swapnil Basavarsaj	<u>Udahan</u>
49)	Pathan Imranchan Rasheedkhan	Imranchan
50)	Ahije Umesh Sanjay	<u>Umesh</u>




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**Seminar on National
Education Policy
NEP 2020**

IMPORTANT DATES

Abstract submission	31 st Jan. 2023
Confirmation of Abstract	3 rd Feb. 2023
Last Date for full paper Submission	5 th Feb. 2023
Last date of Registration for conference	13 th Feb. 2023
Dates of Conference	15 th & 16 th Feb. 2023

VENUE OF CONFERENCE

Amrutvahini Inst. of Management and Business Administration,
Nashik-Pune Highway, Sangamner

REGISTRATION FEES

Students	NIL
Research Scholars	Rs. 300
Academics	Rs. 300
Corporate Person	Rs. 500


The registration fee covers Conference kits, proceedings of the seminar, meals and refreshments on the days of the seminar only. There is provision for accommodation. The registration fee would have to be submitted by online / cash against receipt.

ACCOMMODATION

Accommodation will be arranged by the organizing committee for which prior information has to be provided well in advance.

REGISTRATION LINK

<https://forms.gle/7TagG5D8sYVvYezx9>



Participants can Register & Make Payment by Clicking on above QR Code / Link.

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Ex. Minister for Revenue, Government of Maharashtra
President, Amrutvahini Sheti & Shikshan Vikas Sanstha

HON. DR. SUDHIRJI TAMBE
MLC, Graduate Constituency, Government of Maharashtra &
Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

HON. MRS. SHARAYUTAI DESHMUKH
Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

ANIL B. SHINDE
Chief Executive Officer, AVS & SVS

DR. B.M. LONDHE
Director, AIMBA - Chief Convener

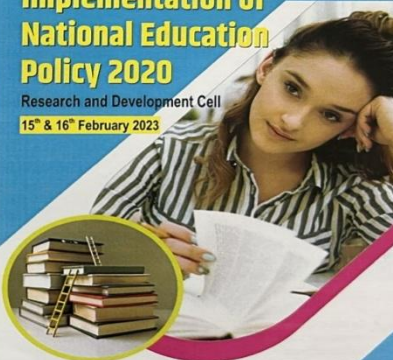
SEMINAR CO-ORDINATOR

Dr. N.S. Bhand 9922424591

SEMINAR ORGANIZING COMMITTEE

Dr. R.B. Gawali 8788672960
Dr. S.K. Nimbalkar 8668619060
Dr. N.N. Dighe 9604675051
Dr. N.S. Jondhale 9850220041
Dr. L.D. Shah 9975763476
Prof. R.B. Satpute 7588093481
Dr. N.M. Nair 9890941129
Prof. D.B. Wakchaure 9579540240
Prof. S. G. Gunjal 7798037551
Mr. C.B. Kahandal 9922304112

Savitribai Phule Pune University Sponsored
Two Days National Conference
On
Implementation of National Education Policy 2020
Research and Development Cell
15th & 16th February 2023



ORGANISED BY
Amrutvahini Sheti & Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration

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Email :directoraimba@yahoo.co.in Website : www.aimba.org

UNDER
QUALITY IMPROVEMENT PROGRAMME OF SAVITRIBAI PHULE PUNE UNIVERSITY

ABOUT THE CONFERENCE

The last National Policy on Education was introduced in the year 1986, thus after a gap of 34 years the new education policy (NEP-2020) has been announced on July 29th 2020. The NEP-2020 targets to reduce the cash rich content to its core essentials, and make space for critical thinking, holistic, enquiry-based, discovery-based, discussion-based, and analysis-based learning. Thus, the focus of the new education policy is to develop individuals who are critical thinkers and logical in their discussions and who have choices to explore various stream and make their own informed decision about the stream they want to major in. Further focus of NEP-2020 is to prepare learners for gainful and fulfilling employment while developing them ethical, rational, compassionate, caring individuals with strong values and character.

R&D Cell which aims to nurture research culture in the Institute by promoting research in newly emerging and challenging frontier areas of Management, Technology, Social Science and Humanities. It encourages the students and faculty to undertake the research in newly emerging frontier areas including multidisciplinary fields. This enhances the general research capability of budding technocrats by way of participating in conferences, seminars, workshops, project competition, etc.

OBJECTIVES OF CONFERENCE

- To understand NEP 2020 policy which proposes to revise and reconstruct various aspect of education sector including regulation and governance.
- To know various challenges and opportunities for higher education institutes while implementing NEP 2020.
- To create awareness and opportunities in Research and Development among the faculty and students and to create Research and Development atmosphere in institute.
- To motivate the faculty members of the group for R&D activities in the area of their specialization.

CONFERENCE INCLUDES

- Expert session
- Panel discussion
- Paper Presentation

CALL FOR PAPERS

Authors are cordially invited to submit original and unpublished, experimental, theoretical research work papers/articles, review articles, survey papers, refereed papers and as well as auxiliary material such as- case study, technical notes on the themes and subthemes of the conference.

Selected research papers and articles we will be published in proceedings of conference published in the book bearing ISSN number along with Peer Review impact factor.

WHO SHOULD ATTEND ?

Corporates, academicians, research scholars, policy makers & students.

SUBTHEMES

- Role of NEP in exploring research and development opportunities.
- Impact of NEP on various stakeholders such as research scholars, academicians and professionals.
- Multidisciplinary approach in the research and development.
- Role of Research and Development to bridge the gap between academia and Industry.
- Exploring qualitative research approach through NEP.
- Policies, Procedures and schemes for promoting research and development activities through NEP.
- Transformation of higher education institutions as a center of excellence through Research and development.
- Policies to be adopted to create world class multidisciplinary higher education institutions across the country.
- Explore strategies, Procedure and mechanism that can be adopted to promote independent, critical, and creative thinking in teaching-learning process.
- Role of NEP in promoting research among stakeholders of Education sector.
- Recent trends in research and development-challenges and opportunities.

GUIDELINES FOR PAPER SUBMISSION

Authors may submit the research papers, articles, case study only to email:- aimbaconference2023@gmail.com
Authors are advised to submit the research papers, articles only with the copyright form duly signed, scanned and attached; authors may download the copyright form with our website or you can take the photo copies of the copyright forms.

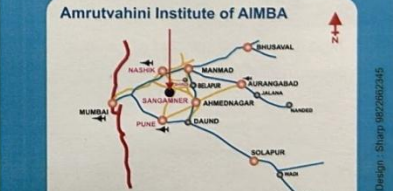
ABOUT SANSTHA

A farmer, freedom fighter, senior political leader, sahakarmararshi - pioneer of Co-operative Movement and visionary Late Hon. Shri. Bhausaheb Santuji Thorat laid foundation of Amrutvahini Sheti & Shikshan Vikas Sanstha which has magnified versatile domain of altruistic venture. A strong move in this direction was establishment of various institutions which proved to be paragon of technical and managerial education, a story of unerring vision and indomitable determination. The main objective was to carry out constructive philanthropic activities which serve the educational needs of farmers, students & community as a whole. This noble venture had many helping hands right from lowest strata of the rural society to the then Chief Minister of Maharashtra State late Hon. Shri Vasant dadas Patil. Hon. Shri. Balasaheb Thorat, Ex. Minister for Revenue (Maharashtra State), is the chief mentor, guide & philosopher behind creating & nourishing the education hubs which caters to the various strata of society

ABOUT THE INSTITUTE

Amrutvahini Institute of Management & Business Administration, established in June 1994, has emerged as a reputed & renowned management Institute which involved in imparting quality management education. The Institute is striving for excellence through industry-academic participation, consultancy and research. The qualified, competent and experienced faculty backed by ultra modern infrastructure located in a beautiful environment in outskirts of town is creating stimulating environment for learning. The Institute is offering Two years full time MBA course which is approved by AICTE & affiliated to Savitribai Phule Pune University.

Amrutvahini Institute of AIMBA



Design: Sharyn 9822823465

Director, Staff & Students cordially invites you for



Inauguration

Two Days
National Conference On
**Implementation of National
Education Policy 2020**

Research and Development Cell

on 15th February 2023.

— In Presence of —

Hon'ble Shri. Balasaheb Thorat

Ex. Minister for Revenue, Government of Maharashtra
President, Amrutvahini Sheti & Shikshan Vikas Sanstha

— Chairperson —

Hon'ble Dr. Sudhirji Tambe

Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

Hon'ble Mrs. Sharayutai Deshmukh

Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

— Chief Guest —

Dr. Parag Kalkar

Dean-Commerce & Management, SPPU

Dr. B.B. Das

Professor, University of Mumbai

Dr. N.S. Bhand

Seminar Coordinator

Dr. B. M. Londhe

Director, AIMBA

Anil B. Shinde

Chief Executive Officer, A.S. & S.V.S.

* Venue *

Amrutvahini Sheti & Shikshan Vikas Sanstha's

AIMBA SEMINAR HALL

Amrutnagar, Sangamner, Dist. Ahmednagar (Maharashtra)

College PUN Code: IMMA016490Planning & Dev. List Sr. No. & Date Sr.No - 14 Dated - 03/01/2023Sanctioned Rs. 1,00,000/-

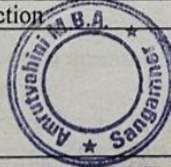
SAVITRIBAI PHULE PUNE UNIVERSITY
QUALITY IMPROVEMENT PROGRAMME
CHECK LIST FOR WORKSHOP

Name of the College: Amrutvahini Institute of Management and Business AdministrationLevel of Seminar: National

Sr. No.	Particulars	Document Attached (YES/NO)
1	College Covering Letter	YES
2	Attested copy of the Proposal submitted by the college to the University (Planning & Development Section).	YES
3	Statement of Expenditure	YES
4	Utilization Certificate	YES
5	University Sanction list Page Sr. No. (Attested Xerox Copy)	YES
6	साधनव्यक्तीचे मानधन देयक व प्रवास खर्चाच्या देयकांचा तपशील (Annexure - I) T.A./D.A. Form	YES
7	संशोधन पत्रिका / लेख प्रकाशन यावरील खर्चाच्या देयकांचा तपशील (Annexure - II)	YES
8	परिषदेसाठी आवश्यक शैक्षणिक साहित्याची छायांकित प्रत, सीडी इ. च्या खर्चाच्या देयकांचा तपशील (Annexure - III)	YES
9	आतिथ्य खर्च, किरकोळ व आकस्मिक खर्चाच्या देयकांचा तपशील (Annexure - IV)	YES
10	Participants' Attendance List (Within University Jurisdiction) (Annex - V)	Already Submitted Planning & Development dept SPPU 23/02/2023.
11	Participants' Attendance List (Outside University Jurisdiction) (Annex - VI)	
12	Participants' Attendance List (Outside of Maharashtra) (Annex - VII)	
13	Seminar Brochure.	
14	Photos.	
15	NOC from Planning & Development Section	

Name & Signature
of Co-ordinator

(Dr. Nalin S. Bhand)

Name, Signature & Seal of
Principal/Director

(Dr. B. M. Londhe)

Sr. No.	Name	Contact / Mobile No.	Email ID
1	Principal/Director	9822267298	babalondhe@rediffmail.com
2	Co-ordinator	9922424591	hit_bhand@rediffmail.com
3	Office Clerk	8698966144	swatigavhane2611@gmail.com

नियोजन व विकास विभागाचे अभिप्राय :

उपस्थित सहभागी व्यक्ती	वृत्तीची पूर्तता करण्यात आलेली असून, मार्गदर्शक तत्वात बसत असल्याने देयके स्वीकारण्यास हरकत नाही. साधनव्यक्ती व सहभागी व्यक्ती यांची QIP च्या मार्गदर्शक तत्वानुसार उपस्थिती तपासण्यात आलेली असून, ती सोबतप्रमाणे आहे.
राज्यस्तरीय / राष्ट्रीय	
१. विद्यापीठ कार्यक्षेत्रा मधील सहभागी व्यक्ती	
२. विद्यापीठ कार्यक्षेत्रा बाहेरील सहभागी व्यक्ती	
३. राज्याबाहेरील सहभागी व्यक्ती	
एकूण	सही (नियोजन व विकास विभाग)

Amrutvahini Sheti and Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration
Two Days National Conference under QIP-SPPU On
"IMPLEMENTATION OF NATIONAL EDUCATIONAL POLICY 2020: RESEARCH AND
DEVELOPMENT CELL"
15th & 16th February, 2023

Participants' Attendance List (Within Maharashtra)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature (15 th Feb 23)	
				1 st Day	2 nd Day
1	Dr. Vinodkumar Pathade	AES'S IMBA Akole.	Pathadevinod@gmail.com 9975627161		
2	Dr. Anil Bendse	AES'S IMBA	Anieaobendse@gmail.com 9970100747		
3	Prof. Shoaib Shaikh	AES'S IMBA	Shoaib.aesimba@gmail.com 9595846464		
4	Kalashnath B. Badole	AES-S-AMBA	Kedrobdole@gmail.com 9822088844		
5	Dang Gurnik Prilpol	Nashik road, Sangamner	9021278800 gurnik.shine@gmail.com		
6	Vikas wali	Beyond mobile service mumbai	vikas@beyondmobile.co.in		
7	Uday V. Kulkarni	Vikas College vilavali	udaykulkarni@gmail.com		

Dr. N. S. Bhand
 Co-ordinator



Dr. B. M. Londhe
 Director

(Out of University)
 (Out of University)

Amrutvahini Sheti and Shikshan Vikas Sanstha's
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Participants' Attendance List (Within Maharashtra)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature (15 th Feb 23)	
				1 st Day	2 nd Day
8	Le. Col Braham Singh	Nashik Road	9552166161 braham9193@gmail.com		
9	Mr. Parkhe Viresh Bhanudas	SVIT, MBA Dept. Nashik	9122704516 virmba09@gmail.com		
10	Dr. Rahul M. Bhandari	SVIT, MBA Dept. Nashik	7588600796933 sanjayvikhe23@gmail.com		
11	Mr. Sanjay N. Vikhe	SVIT, MBA Dept. Nashik	75886007 sanjayvikhe23@gmail.com		
12	Dr. Amol P. Kare	SVIT, MBA Dept. Nashik	9822875337 amolkare@gmail.com		
13	Mr. Saptarajan Kadam	IBMRD, A'Nagor	9823232341 saptranjan@gmail.com		
14	Mr. SAURAV L. DIBHLE	IBMRD, A'Nagor	8459350873 vijaydyke@gmail.com		

Dr. N. S. Bhand
 Co-ordinator



Dr. B. M. Londhe
 Director

Amrutvahini Sheti and Shikshan Vikas Sanstha's
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Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature		
				(15 th Feb 23) 1 st Day	(16 th Feb 23) 2 nd Day	
✓ 22	Amrapali Ahiwale	Ozarde Residency, Baramati	7397915333 amrapaliahiwale@gmail.com			✗
✓ 23	Dr. Bhashkar Mahesh	Rajuri SGOI	9766 117371 mpbhaikar24@gmail.com			✗
✓ 24	Dr. Darade Rustum	Samarth Group of Institutions	rustumd@gmail.com 7588094563			✗
25	Mr. Boshade G.L.	Amrutvahini poly. Sangamner	7709379176			out of University
26	Mr. Kure U.V.	Amrutvahini poly. Sangamner	9420805317			
27	Dr. Kedar H.S.	Amrutvahini Institute of Pharmacy	9823398897			
28	Ms. Khatal S.R.	Amrutvahini Institute of Pharmacy	8652081996 sufataghule123@gmail.com			

Dr. N.S. Phand
Co-ordinator



Dr. B.M. Londhe
Director

Amrutvahini Sheti and Shikshan Vikas Sanstha's
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Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature		
				(15 th Feb 23) 1 st Day	(16 th Feb 23) 2 nd Day	
✓ 29	Supriya P. Daware	14, Ishwar Residency, Mr. Patidar Brouer, Durenka, Nashik	9158930146, stgite@kkwagh.edu.in			
✓ 30	Dr. A.D. Nandurkar	K.K. Wagh Arts and CS College, Adgaon Nika, Nsk.	9421101501 adnandurkar@kkwagh.edu.in			
✓ 31	Mr. Nanshi Sahi	Sahu Niwas, Pimpri Pune - 18	9850410425 nanshisahi2022edl@gmail.com			
✓ 32	Dr. K. Limbore S.M.	Sai Kru pa 7885 of meent Saites	9766359909 pimbhor-sellurka@yahoo.com			
✓ 33	Mr. Lagad Haridas Vilas	Saikrupal Institute of Management	7385352938 haridas27lagad@gmail.com			
✓ 34	Prof. Salde Rahul Shantir	Saitorupa Institute of Management	9923661267 salverahul999@gmail.com			
✓ 35	Prof. Shinde S.S.	—	9891470005 sqnsashi@gmail.com			10 ✗

Dr. N.S. Phand
Co-ordinator



Dr. B.M. Londhe
Director

Amrutvahini Sheti and Shikshan Vikas Sanstha's
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Participants' Attendance List (Within Maharashtra)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
36	Harshad R. Dayma	Nashik	9209864536 harshad.acbcs@aefed.in		
37	Rasika Muley ^(Student)	Nashik	9766225691	Rasika	Rasika
38	Shibani Paul	Nashik	9284 934926	Shibani	Shibani
39	Dr. Rahame Shobha	Sangamner	Shobharahame81@gmail.com 9881176600		
40	Mr. Dore Jayram D	Sangamner	9850208149 Jayramdore@gmail.com		
41	DR. PRASHANT R. TAMBE	AKOLE	9595757700 prashant.tambe1973@gmail.com	PR Tambe	PR Tambe
42	Mr. Khamkar S.B	Sangamner	9960883724 santoshkhamkar@gmail.com		

Dr. N.S. Bhand
 Co-ordinator



Dr. B.M. Londhe
 Director

Amrutvahini Sheti and Shikshan Vikas Sanstha's
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15th & 16th February, 2023

Participants' Attendance List (Within Maharashtra)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
43	Mr. Pokale Abasaheb Laharubhai	S.M.B.S.T. College, Sangamner	9922363287 abasaheb.pokale@gmail.com		
44	Dr. Wagh Balasaheb D.	—	9922190906 balasaheb.wagh1@gmail.com		
45	Mrs. Throat Ganesh A.	—	9960026852 throatganesh@gmail.com		
46	Mrs. Punde Sanita S.	—	9119595967 sanitapunde123@gmail.com		
47	Mrs. Pokharkar Nikita S.	—	9309529471 nikitapokharkar@gmail.com		
48	Dr. Mrs. Gajjar Purnima C. D. Jain, Shriyambur	—	9326635858		
49	Dr. Rupali Mahale	K.B.T.C, Nashik	mahale.rupali@KBT.co.org 9860236027		

Dr. N.S. Bhand
 Co-ordinator



Dr. B.M. Londhe
 Director

**Amrutvahini Sheti and Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration
Two Days National Conference under QIP-SPPU On
"IMPLEMENTATION OF NATIONAL EDUCATIONAL POLICY 2020: RESEARCH AND
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15th & 16th February, 2023

Participants' Attendance List (Within Maharashtra)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				(15 th Feb) 1 st Day	(16 th Feb 2023) 2 nd Day
50	Dr. Shyradha Bhandarkar	MCE, Pune	9970319766	<i>SBD</i>	<i>Shb</i>
51	Mr. Santakke Laxmikant	KBT, Nashik	9975702947 laxmikant1213@gmail.com	<i>SL</i>	<i>SL</i>
52	Mr. Bachhav Swapnil	KBT Nashik	9765391380 swapnil.bachhav701@gmail.com	<i>SBachhav</i>	<i>SBachhav</i>

N.S. Bhand
Dr. N.S. Bhand
Co-ordinator



B.M. Londhe
Dr. B.M. Londhe
Director

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Participants' Attendance List (Out Of University)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				15/02/2023	16/02/2023
1	Borhade G.L.	Amrutvahini Poly Sangamner	7709379176 borhade.g@amrutpoly.in	<i>Borhade</i>	<i>Borhade</i>
2	KUTE U.V.	AV POLY Sangamner	9420805817 kute.u.v@amrutpoly.in	<i>Kute</i>	<i>Kute</i>
3	Shinde P.B.	AV Poly Sangamner	8888981154 shinde.p@amrutpoly.in	<i>Pshinde</i>	<i>Pshinde</i>
4	Mrs. Harshita Gai	Kwad VVUC, BMM, Mumbai	8408864905 harshitagai@kvad199@gmail.com	<i>Harshita</i>	<i>Harshita</i>
5	Prof. Sameer Jain	NICMAR University	9987324698 sameerjain@nicmar.ac.in	<i>Sjain</i>	<i>Sjain</i>
6	Dr. Pradeep Kumar Mishra	Sandip University	9455741325 pradeep.mishra@sandipuniversity.edu.in	<i>Pradeep</i>	<i>Pradeep</i>
7	Dr. Sachin Mahale	Sandip University	9767403456 sachin.mahale@sandipuniversity.edu.in	<i>Sachin</i>	<i>Sachin</i>
8	Dr. Pradeep SONAR	SANDIP UNIVERSITY	9607910235 Pradeep.Sonar@SandipUniversity.edu.in	<i>Pradeep</i>	<i>Pradeep</i>

N.S. Bhand
Dr. N.S. Bhand
Co-ordinator



B.M. Londhe
Dr. B.M. Londhe
Director

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Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				15/02/2023	16/02/2023
9	Dr. Kedar H.S.	AVIOP, Sangamner	9823378897 17vedant17@gmail.com	<i>Kedar</i>	<i>Kedar</i>
10	Mr. Thorat S.K.	AVIOP, Sangamner	9309860812	<i>Thorat</i>	<i>Thorat</i>
11	Mr. Khatal M.B	AVIOP, Sangamner	khatalmahesh15@gmail.com 7040550292	<i>Khatal</i>	<i>Khatal</i>
12	Mr. Uday U Kulkarni	Vikas COLLEGE, MUMBAI	UdayKulkarni@gmail.com 9869321864	<i>Uday</i>	<i>Uday</i>
13	Mr. Vikas wali	Beyond mobile services Mumbai	Vikas@beyondmobile.co.in 9920929414	<i>Vikas</i>	<i>Vikas</i>
14	Mr. Omkar Thorat	COABM, Naryangan, Pune 8421612008	omkar.dadethorat@gmail.com	<i>Thorat</i>	<i>Thorat</i>
15	Mr. Tejas kokane	COABM, Naryangan, Pune 7447463535	8652081946	<i>Kokane</i>	<i>Kokane</i>
16	Ms. Khatal S.R	AVIOP, Sangamner	Sujataghule12@gmail.com	<i>Khatal</i>	<i>Khatal</i>

Dr. N.S. Bhand
Co-ordinator



Dr. B.M. Londhe
Director

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Participants' Attendance (Out of State)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				15/02/2023	16/02/2023
1.	Dr. Siddanagouda Polsebatil	NSB, Bangalore	9986289596 Siddanagouda@nsb.edu.in	<i>Sid Palit</i>	<i>Sid Palit</i>
2.	Prof. SWARNDEEP MAITY	NSB, BANGLORE	8296990283 Swarnadeep@nsb.edu.in	<i>S. Maity</i>	<i>S. Maity</i>
3.	Kuppala Sai Krishna	NSB, Bangalore	7993744880 kuppala21@nsb.edu.in	<i>Sai</i>	<i>Sai</i>
4.	Pushkar Mandowara	NSB, Bangalore	7905594469 pushkar21@nsb.edu.in	<i>Pushkar</i>	<i>Pushkar</i>
5.	Akanksha Tripathi	NSB, Bangalore	8778806081 akanksha21@nsb.edu.in	<i>A. Tripathi</i>	<i>A. Tripathi</i>
6.	Prayadharshini M	NSB, BANGLORE	9673532487 priyadharshini21@nsb.edu.in	<i>Priyaa</i>	<i>Priyaa</i>
7.	Gauravi Prakash	NSB, Bangalore	gauravi21@nsb.edu.in	<i>Gauravi</i>	<i>Gauravi</i>

Dr. N.S. Bhand
Co-ordinator

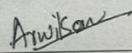
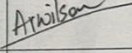


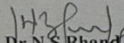
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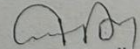
15th & 16th February, 2023

Participants' Attendance (Out of State)


Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				15/02/2023	16/02/2023
8.	Arthwe Wilson	NSB, Bangalore	7010957173 arthw21nsb@edu.in		


Dr. N.S. Bhand
Co-ordinator





Dr. B.M. Londhe
Director

Group discussion Workshop

 Approved by AICTE New Delhi, Permanently Affiliated to Savitribai Phule Pune University & NAAC Accredited Institute

Two Days Training Program
on
**INTERVIEW SKILLS &
GROUP DISCUSSION**

Resource Person:
Siddharth Prabhakar
Founder, Serial Entrepreneur,
Corporate Trainer &



25/04/2023

NOTICE

All the MBA 2nd year students hereby informed that the institute has organized Two Days Training Program on Interview Skills and Group Discussion during 27th-28th April 2023. The details of the program are as given below:

Two Days Training Program

On

INTERVIEW SKILLS & GROUP DISCUSSION

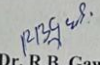
Resource Person: Siddharth Prabhakar
Founder, Serial Entrepreneur, Corporate Trainer & Business Consultant
CelebritySchool.in
Mumbai

Day & Date: Thursday & Friday, 27th-28th April 2023

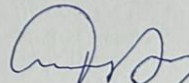
Timing: 9.30 am to 4.30 pm

Venue: Seminar Hall

All are requested to be in institute uniform along with paper pad, pen and pencil.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director



Amrutvahini Institute of Management and Business Administration,

Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner

Dist: Ahmednagar, State: Maharashtra .PIN: 422608

Topic: Interview Skills for G.D. for MBA students
Resource Person: Mr. Siddharth Prabhakar
Designation: Senior Entrepreneur, Corporate Trainer
Name of Organization: Celebrity School, Mumbai
Day & Date: Thursday, 27/4/2023. Timing: 9:30 am
Venue: Seminar Hall

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1)	Vidya Sampat Dhage	Vidya
2)	APURVA Ajay Chindhe	Ahinalpe
3)	shruti Dhananjay Murtadale	shruti
4)	Gosavi Pooja Vishnu	Pooja
5)	Kute Pariti Chhabu	Pariti
6)	Kanawade Nisha Sahebrao	Nisha
7)	Nawale Kirti Balasaheb	Kirti
8)	Sahane Kavezi Dipak	Sahane
9)	Naikwadi Sayali Mohan	Naikwadi
10)	Pawase Suvarna Balasaheb	Suvarna
11)	Thule Pooja Bharat	Thule
12)	Walhekar Kanchan Karbhari	Kanchan
13)	Prorona Kacheshwar Badakh	Badakh
14)	Raut shubhangi Balasaheb	Raut
15)	Jnehal Rajendra Wakchaure	Jnehal
16)	Gulave Kajal Baban	Kajal
17)	Bhadange Mitali Rajendra	Mitali

Signature
Coordinator-Learning & Development



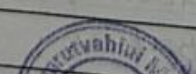
Signature
Director
DIRECTOR

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& Business Administration, Sangamner

Sr	Name of Student	Signature
18)	Adishri Umesh Zavar	<u>Adishri Z</u>
19)	Akshada Balasaheb Chothave	Akshada
20)	Ghule Paddnya Rukidas	<u>Phus</u>
21)	Unawane Sakshi Vijay	<u>Sakshi</u>
22)	Khemnar Anuja Suryabhan	<u>Anu</u>
23)	Mandlik Gayatri Avinash	Gayatri
24)	Dhole Vidya Balasaheb	<u>V.</u>

12/11/21

[Signature]
Signature





Amrutvahini Institute of Management and Business Administration,
 Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner
 Dist: Ahmednagar, State: Maharashtra, PIN: 422608

Two Days Training Program

Topic: Interview Skills & GD for MBA students
 Resource Person: Mr. Siddharth Prabhakar
 Designation: Founder, Corporate Trainer & Motivational Speaker
 Name of Organization:
 Day & Date: Friday, 20th April. Timing: 9.30 AM to 4.30 PM.
 Venue: Seminar Hall.

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1	Abhishek Dattatraya Tanpure	
2	PARAS DILIP TANPURE	PARAS
3	Pravraj Sanjay Potare	
4)	Geophane Vikas Scentia	Geophane
5)	satpute Pranali Desram.	
6)	Murtadak Shruti Dhananjay.	Shruti
7)	Glute Peadhya Rohidas.	Glute
8)	Sambhaji Shivaji Lawande.	Lawande
9)	Kunal Dattatray Amrutkar	Kunal
10)	Kunal Santosh Ganjal	Ganjal
11)	muntode Prathul Chhuban	Prathul
12)	Ishwar Sanjay Deshmukh	ESD
13)	Shaikh Adnan Abdulrahim	Adnan Shaikh
14)	Kolhe Shubham Vitthal	SKolhe
15)	Dange Yogesh Suryabhan	Yogesh
16)	Nawale Kirti Balasaheb.	Kirti
17)	Akshada Balasaheb Chothave	Akshada

Signature
 Coordinator Learning & Development



Signature
 Director

Ankush
 DIRECTOR

- 50] Phad Ankush Keshavn
- 51] Bhoknal Prathamesh Rajendra

Sr	Name of Student	Signature
18)	Kute Priti Chhabu	<u>Pkute</u>
19)	Kanawade Nisha Sahebrao	<u>Fatima</u>
20)	Pawase Suvarna Balasaheb	<u>Pawase</u>
21)	Gosavi Roshni Vishnu	<u>Roshni</u>
22)	Uhule Pooja Bharat	<u>Uhule</u>
23)	Guare Kajal Baban	<u>Guare</u>
24)	Vidya Sampat Dhage	<u>Vidya</u>
25)	Naikwadi Gayatri Mohan	<u>Naikwadi</u>
26)	Ladav Rutuja Balasaheb	<u>Ladav</u>
27)	Zavate Adishri Umesh	<u>Zavate</u>
28)	Bhadange Mitali Rajendra	<u>Bhadange</u>
29)	Walhekar Kanchan Karbhari	<u>Kanchan</u>
30)	Punjabi Prabhkirat Singh	<u>Punjabi</u>
31)	Tandale Nitin Dattatraya	<u>Tandale</u>
32)	Shaikh Parvati Pappanna	<u>Shaikh PP</u>
33-	Andhale Ashok Bhausaheb	<u>Andhale</u>
34)	Shirsath Tejas Prakash	<u>Shirsath</u>
35)	Tanpure Lalit Nandkishor	<u>Lalit</u>
36)	Pagar Rushikesh	<u>Pagar</u>
37)	Kokane Akash Rajendra	<u>Kokane</u>
38)	Kanawade Prajwal Sopan	<u>Kanawade</u>
39)	Amanjot Singh Punjabi	<u>Amanjot</u>
40)	Kadam Ashok Padmakar	<u>Kadam</u>
41)	Gite Mayur Dorajan	<u>Gite</u>
42)	Rutuja Rajendra Huibangal	<u>Rutuja</u>
43)	Dighe Shriram Sambhaji	<u>Dighe</u>
44)	Yash Rajendra Kalantri	<u>Yash</u>
45)	Nikhil Madhukar Mun	<u>Nikhil</u>



Sr	Name of Student	Signature
18.	Avinash chander. Dasaingy	
19.	Ankush Sukhder Aogade	
20.	Sohane Dnyaneshwar Rajendra.	
21.	Gaje Pavan Sanjay.	
22.	Shital kacharu kale	
23.	Vidya Balasaheb Dhole	
24.	Mandlik Gayatri Avinash.	
25.	Mane Nikhil Ashok	
26.	Magar Kajal Babasaheb	
27.	Tajane Vaibhaw Dilip	
28.	Kotkar Sonali Bharat	
29.	Ghule Pratiksha Badashaha	
30.	Gore Rushikesh Baban	
31.	Gujjar Shreyas Sanjay	
32.	Marbhal vishal Sukhadeo	
33.	Omkar vilas shinde	
34.	Sohane kavaji	
35.	Adep Amruta shantaram	
36.	Bhalchim Amol Ramchandra	
37.	londhe Ashwini Arun	
38.	Apurva Ajay chindhe	
39.	Hase Sunilalp Sumpad	
40.	Jagtap Akash vishwacenath	
41.	Sagar Harehada Savleam	
42.	Khemnate Anuja Sreyabhan	
43.	Deshmukh Akshay Bhausaheb	
44.	Raut Shubhangi Balasaheb	
45.	Vijendra Dnyaneshwar Kolate MBA (HR)	



Amrutvahini Institute of Management and Business Administration,

Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner

Dist: Ahmednagar, State: Maharashtra, PIN: 422608

Two Days Training Program

Topic: Interview Skills & G.D. for MBA Students

Resource Person: Mr. Siddharth Prabhakar

Designation:

Name of Organization:

Day & Date: Friday, 28th April Timing: 9:30 am to

Venue: Seminar Hall

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1	Snehal Rajendra Wakchause	
2	Bandal Swapnali Hanmant	
3	Unawane Sakshi Vijay	
4	Kolhe Siddhesh Sanjay	
5	Ohokane Shubham Dattatray	
6	Kutade Rucha Ramaling	
7	Shelke Akshay Ramdas	
8	Labhade Rutesh Anna	
9	Karpe Adesh Janardan	
10	Pawase Rajesh Bhausaheb	
11	Gite Prashant Dhondu	
12	Bodde Shradha Gopinath	
13	Palve Vishal Rangnath	
14	Ghegadmal Dipali	
15	Gaikwad Sonali Rajendra	
16	Prorano Kacheshwar Badakh	
17	Sabare Santosh Ganesh	

Coordinator-Learning & Development



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Director
DIRECTOR

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Amrutvahini Institute of Management and Business Administration

Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner

Dist: Ahmednagar, State: Maharashtra, PIN: 422608

Topic: Interview Skills + GD for MBA Students

Resource Person: Mr. Siddharth Prabhakar

Designation: Serial Entrepreneur, Corporate Trainer

Name of Organization: Celebrity School, In. Mumbai

Day & Date: Thursday, 27th April 2020 Timing: 9.30 AM

Venue: Seminar Hall

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1.	Dange Yagesh Suryabhan	
2.]	Avinash Chandra Dhanraj	
3	Pravin Ashwin Patil	
4.	Pagar Rushikesh Datta	
5.	Suraj Vijay Dengale	
6	Tejas Prakash Shirsath	
7	Rushikesh Baban Gore	
8	Manc Nikhil Ashok	
9	Deshmukh Ishwar Sanjay	
10	Pawase Rajesh Bhausaheb	
11	Andhale Ashok Bhausaheb	
12	Munade Praveen Chaban	
13	Sasane Santosh Gandas	
14	Gaje Pavan Sanjay	
15	Watechase Rushikesh Madhindra	
16	Yash Rajendra Kalantri	
17.	Siddhesh Sanjay Kolhe	

Signature
Coordinator-Learning & Development



Signature
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Sr	Name of Student	Signature
18.	Kunel Santosh Punjal	Kunel
19.	Dhurgand Tushar Bhanudas	Dhurgand
20	Bhalchim Amal Ramchandra	Bhalchim
21)	Kunal Dattatray Amrutkar	Kunal
22)	Ankush Sukhdev Agade	Ankush
23	Dnyaneshwar Rajendra Sahane	Dnyaneshwar
24	Sambhaji Shivaji Lawanale.	Lawanale
25.	Nikhil Madhukar Mungse	Nikhil
26.	Gaikwad Shashank Dattu	Gaikwad
27	Kokane Akash Rajendra	Kokane
28	Kanawade Prajwal Sopan	Kanawade
29	Abhishek Dattatraya Tanpure	Abhishek
30	Dighe Shriram Sambhaji	Dighe
31	Shaikh Adnan Abdulrahim	Adnan Shaikh
32	Kolhe Shubham Vitthal	Kolhe
33	Vikas Santu Gopane	Gopane
34	Jagtap Akash Vishwanath	Akash
35	Vijendra Dnyaneshwar Kokate	Vijendra
36	Omkar Vilas Shinde	Shinde
37	Vaibhav Dilip Tajane	Tajane
38	Shubham Dattatray Dhokane	Shubham
39	PARAS DILIP TANPURE	PARAS
40	kubhade Rutesh Anna	Rutesh
41	Shaikh Parvej Pappamiya	Shaikh P.P
42	Tandale Nitin Dattatraya	Tandale
43	Nikhil Sudam Sirbhaye.	Sirbhaye

Signature

Coordinator-Learning & Development



Signature
DIRECTOR

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Amrutvahini Sheti and Shikshan Vikas Sansha's
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जन्मशताब्दी

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Reg. AIMBA / 78

Date 28/04/2023

Report on the Two-Day Placement-Focused Training: Group Discussion & Personal Interview

Date: 27th - 28th April 2023

Venue: AIMBA Seminar Hall

Resource Person: Mr. Siddharth Prabhakar, Founder, Entrepreneur & Corporate Trainer, Celebrity School, Mumbai

Target Audience: MBA Students

The Challenge: Cracking the placement code – navigating group discussions and personal interviews with confidence and success. This aim formed the core of the intensive two-day training conducted by Mr. Siddharth Prabhakar, renowned entrepreneur and corporate trainer. He transformed the AIMBA Seminar Hall into a dynamic arena where MBA students honed their skills and prepped for their dream careers.

Day 1: Corporate Selection process and GD

Mr. Prabhakar started by demystifying the selection process, dissecting group discussions and personal interviews, highlighting employer expectations, and offering practical tips for preparation.

Group Dynamics: The focus shifted to group discussions, with insightful sessions on initiating, contributing, and leading effectively. Students participated in simulated GDs, receiving personalized feedback and learning to navigate diverse opinions, manage time, and project a confident presence.

Case studies became the battleground for critical thinking and problem-solving skills. Through interactive exercises, students honed their analytical abilities, learned to present solutions with clarity, and demonstrated their strategic thinking prowess.

Day 2: Personal Interview:

Unmasking the Interviewer: Students gained insights into interviewer mindsets and common interview questions. Mr. Prabhakar emphasized self-awareness and authenticity, helping students craft compelling narratives about their skills, experiences, and career aspirations.

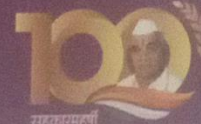
Mock & Roll: The second day culminated in a series of mock interviews. Students faced simulated real-world scenarios, receiving constructive feedback on body language, communication style, and answer strategies. They learned to overcome common interview pitfalls and project a confident, professional image.





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सहकारमहर्षी
भाऊसाहेब धारवाड
जन्मशताब्दी
जुलै २०१२ - २०२२

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Reg. AIMBA / *TR*

Date : *28/04/2023*

Salary Savvy: Mr. Prabhakar demystified salary negotiation, equipping students with the knowledge and confidence to advocate for their worth and achieve their desired compensation packages.

Student Feedback: Mr. Prabhakar's engaging delivery, practical insights, and personalized feedback. **Some key takeaways included:**

"I now understand the dynamics of group discussions and feel confident to contribute effectively."

"The mock interviews were incredibly helpful; I feel better prepared to handle real-world scenarios."

"Negotiating salary was always daunting, but the tips provided gave me the confidence to ask for what I deserve."

Conclusion: Two-days placement focused GDPI training proved to be a game-changer for AIMBA's MBA students. Mr. Prabhakar's expertise, combined with interactive exercises and simulated scenarios, empowered students to approach the placement process with confidence and clarity. This impactful training undoubtedly strengthens AIMBA's reputation for preparing industry-ready graduates who can crack the placement code and land their dream careers.

R.B.G.
Dr. R.B. Gawali
Coordinator-Learning & Development



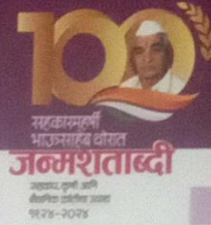
B.M.L.
Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

Entrepreneurship Development Program



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Reg. AIMBA / TP/EDP

Date : 19/06/2023

Report on the Three-Day Entrepreneurship Development Program

Topic: Entrepreneurship Development Program

Resource Persons:

Mr. Suni Chandak, Founder and Managing Director, Udyogwardhini, Nashik
Mr. Dipak Maniyar, Founder and Managing Director, Dipak Industries
Mr. Yogesh Baheti, Career and Parenting Coach
Mr. Mukund Patwardhan, Founder and CEO, Socialum Digital Media

Target audience: MBA Students, Faculty & Staff

Dates: June 19-21, 2023

Venue: AIMBA Seminar Hall

The AIMBA Seminar Hall transformed into a vibrant incubator for entrepreneurial dreams during the three-day Entrepreneurship Development Program. Renowned figures in the business world, each with their unique expertise, ignited the spark of innovation in MBA students, faculty, and staff, guiding them from ideation to the very cusp of launching their own venture.

Day 1: Planting the Seed of Innovation:

Mr. Suni Chandak laid the foundation by demystifying the entrepreneurial journey. He shared his inspiring success story, highlighting the challenges and rewards of venture building, and offered a practical roadmap for converting ideas into viable businesses.

Mr. Mukund Patwardhan delved into the digital age, showcasing the immense opportunities that online platforms offer entrepreneurs. He provided insights into launching and scaling businesses through effective digital marketing strategies.

Group Ideation Workshops participants collaborated in brainstorming sessions, learning to generate, refine, and validate business ideas with a critical eye. The air crackled with creativity as diverse ideas took shape on whiteboards and pitch decks.

Day 2: Building the Fortress of Knowledge:

Mr. Dipak Maniyar shared the nitty-gritty of financial management, guiding participants through financial planning, budgeting, and accessing essential financial resources for their nascent businesses.

Mr. Yogesh Baheti focused on the often-overlooked aspect of personal well-being in the entrepreneurial journey. He delivered insightful sessions on stress management, resilience



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Amrutvahini Sheti and Shikshan Vikas Sanstha's

AMRUTVAHINI INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, SANGAMNER



सर्वकारमहोदय
भाऊसाहेब धोसाळ
जन्मशताब्दी
जयभारत, जयश्री, जय
वीरभक्त कविवर्य ज्ञान
१९२४-२०२४

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Reg. AIMBA / TPI RDP.

Date : 19/06/2023

building, and maintaining a healthy work-life balance, crucial for navigating the rollercoaster of entrepreneurship.

Expert Panels addressed specific challenges within different industries, providing students with targeted advice and insights from experienced entrepreneurs who had already walked the path.

Day 3: Taking Flight to Action:

Pitching for Perfection: Participants honed their presentation skills, pitching their polished business plans to a panel of investors in simulated scenarios. They learned to navigate tough questions, articulate value proposition, and secure financial backing with confidence.

Post-Program Support: Each participant received personalized feedback and actionable steps to progress their business ideas. The program concluded with a networking session, fostering connections between aspiring entrepreneurs and industry experts.

Participant Feedback and takeaways:

Some key takeaways that resonated were:


"This program opened my eyes to the possibilities of entrepreneurship and gave me the tools to turn my ideas into reality."

"The sessions on financial management and pitching were incredibly valuable, providing me with the confidence to tackle the business world."

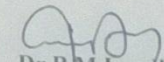
"The program's emphasis on well-being helped me understand the importance of mental and physical resilience in this journey."

Conclusion:

The three-day Entrepreneurship Development Program provided a comprehensive and empowering experience for MBA students, faculty, and staff at AIMBA. The diverse perspectives of accomplished entrepreneurs combined with practical knowledge and actionable steps ignited the entrepreneurial spirit within the participants. This impactful program undoubtedly serves as a valuable launchpad for future generations of ambitious business leaders who aspire to carve their own path in the dynamic world of entrepreneurship.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
Administration, Sangamner